

Motivation for exercise participation: The self-determination theory perspective



MSc in Exercise Psychology

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Table 10.1

Associations of Determinants With Physical Activity in Adults

Determinant	Associations with activity in supervised program	Associations with overall physical activity
<i>Demographic and biological factors</i>		
Age	0 0	--
Blue-collar occupation	--	-
Education	+	++
Sex (male)		++
Genetic influences		++
High risk for heart disease	0	-
Income/socioeconomic status		++
Overweight/obesity	0	0 0
Race/ethnicity (nonwhite)		--
<i>Psychological factors</i>		
Attitudes	0	0
Perceived barriers to exercise	-	--
Enjoyment of exercise	+	++
Outcome expectancy values (expect benefits)	+	++
Health locus of control	0	0
Intention to exercise	+	++
Knowledge of health and exercise	0	0 0
Perceived lack of time	--	-
Mood disturbance	-	--
Normative beliefs	0	0 0
Self-efficacy	++	++
Self-motivation	++	++
Self-schemata for exercise (self-image as an exerciser)		++
<i>Behavioral attributes and skills</i>		
Activity history during childhood/youth		+
Activity history during adulthood	++	++
Dietary habits (quality)	0 0	++
Past exercise program	++	+
Processes of change		+
School sports	0	0 0



Determinants of physical activity participation

(Buckworth & Dishman, 2002)

Table 10.1*(continued)*

Determinant	Associations with activity in supervised program	Associations with overall physical activity
<i>Behavioral attributes and skills (continued)</i>		
Skills for coping with barriers		+
Smoking	--	0 0
Decision balance sheet	+	+
<i>Social and cultural factors</i>		
Class size	-	
Exercise models		0
Group cohesion	+	
Past family influences		0
Physician influence		++
Social support from friends/peers	+	++
Social support from spouse/family	++	++
Social support from staff/instructor	+	
<i>Physical environment factors</i>		
Access to facilities: actual	+	+
Climate/season	-	--
Access to facilities: perceived	+	0 0
Cost of program	0	0
Disruptions in routine	-	
Home equipment	+	0
<i>Physical activity characteristics</i>		
Intensity	--	-
Perceived exertion	--	--



Determinants of physical activity participation

(Buckworth & Dishman, 2002)

Multiple motives for exercise participation

- **Health**
- **Weight control**
- **Appearance improvement**
- **Physical health status**
- **Sense of challenge**
- **Well-being/vitality**

(Wankel, 1980)



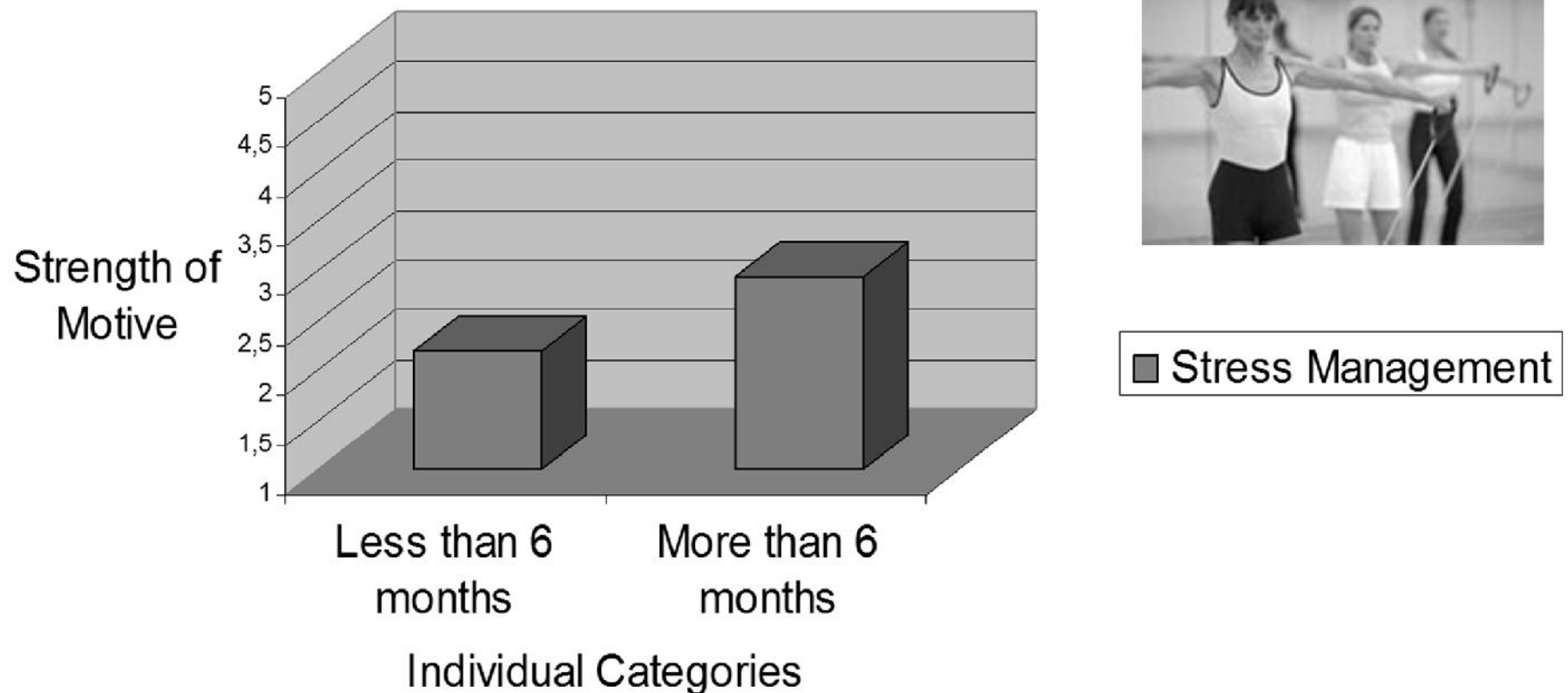
Measurement of exercise motives: The Revised Exercise Motivations Inventory (EMI-2) *(Markland & Ingledew, 1997)*

- Stress management
- Revitalization
- Enjoyment
- Challenge
- Social recognition
- Affiliation
- Competition
- Health pressures
- Ill-health avoidance
- Positive health
- Weight management
- Appearance
- Strength



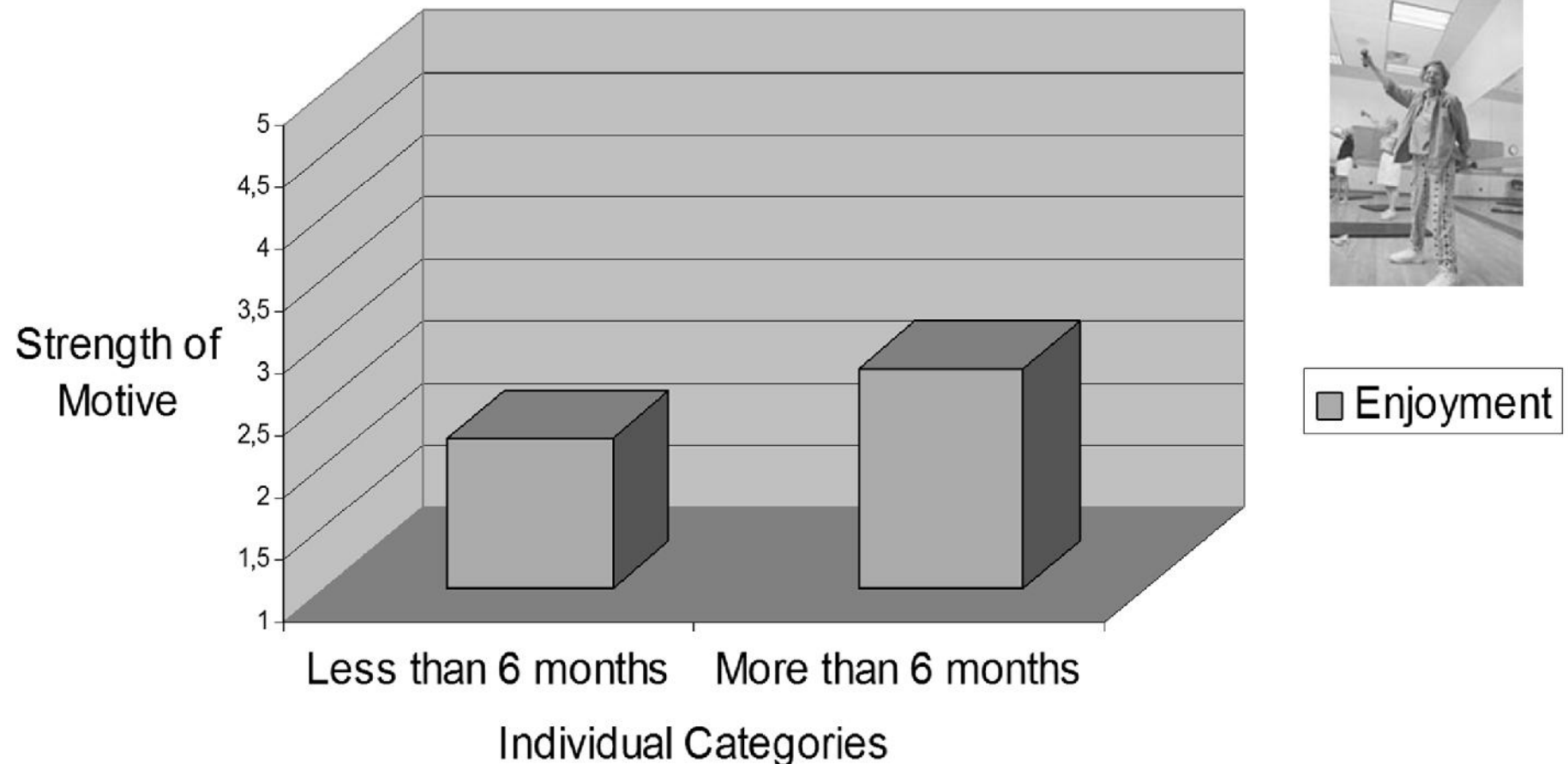
Exercise motive differences among low and high active individuals: Stress management (Maltby & Day, 2001)

Stress Management Differences Between Low and High Active Individuals



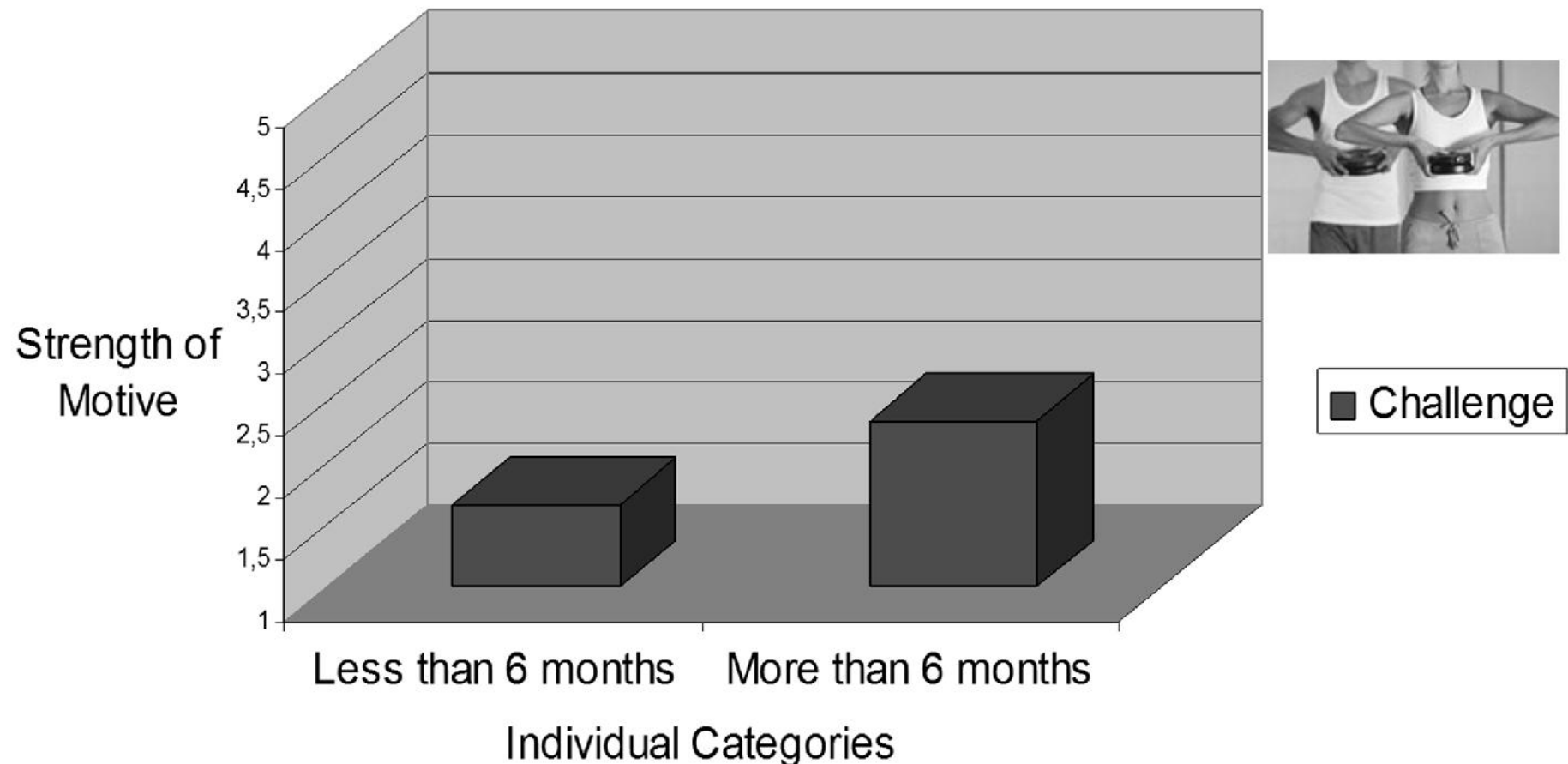
Exercise motive differences among low and high active individuals: Enjoyment (Maltby & Day, 2001)

Enjoyment Differences Between Low and High Active Participants



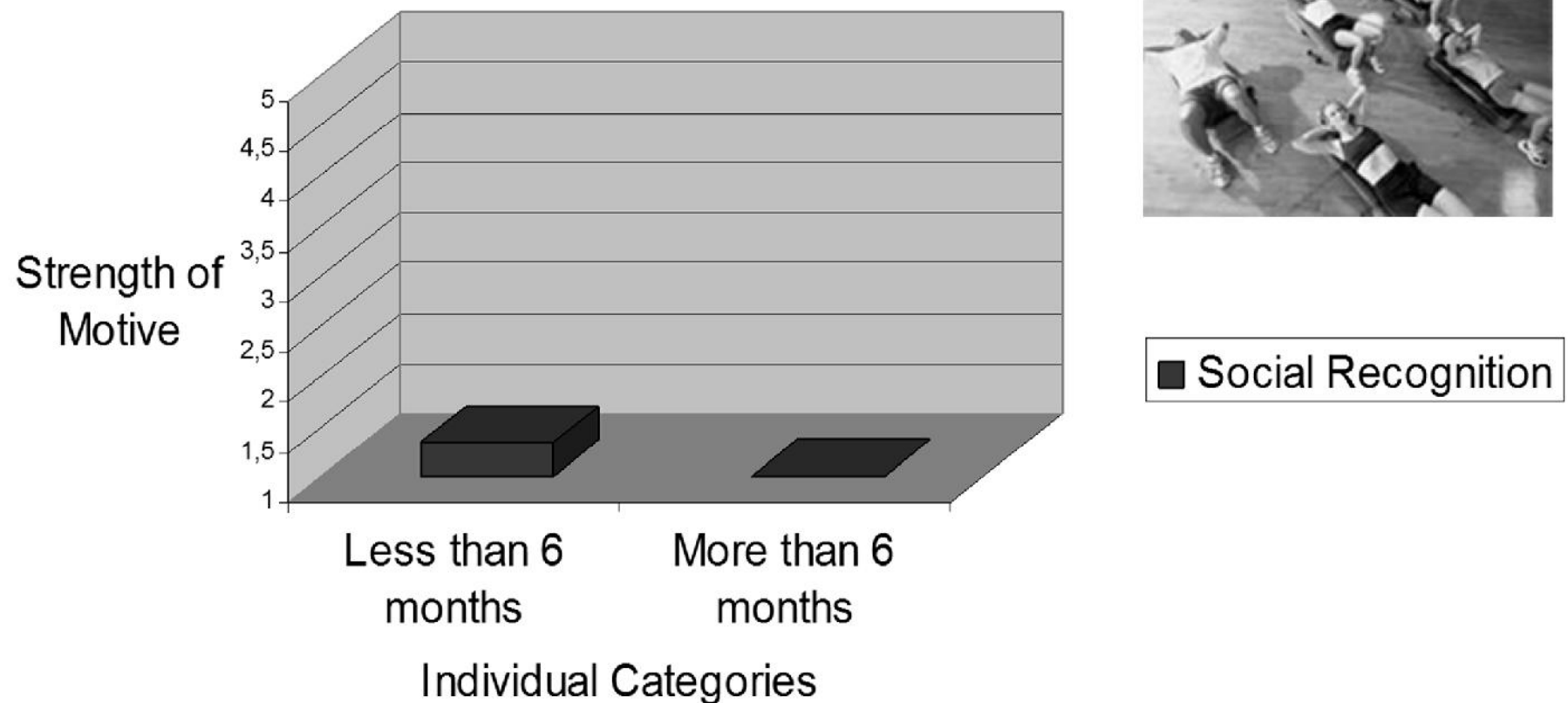
Exercise motive differences among low and high active individuals: Challenge (Maltby & Day, 2001)

Challenge Differences Between Low and High Active Individuals



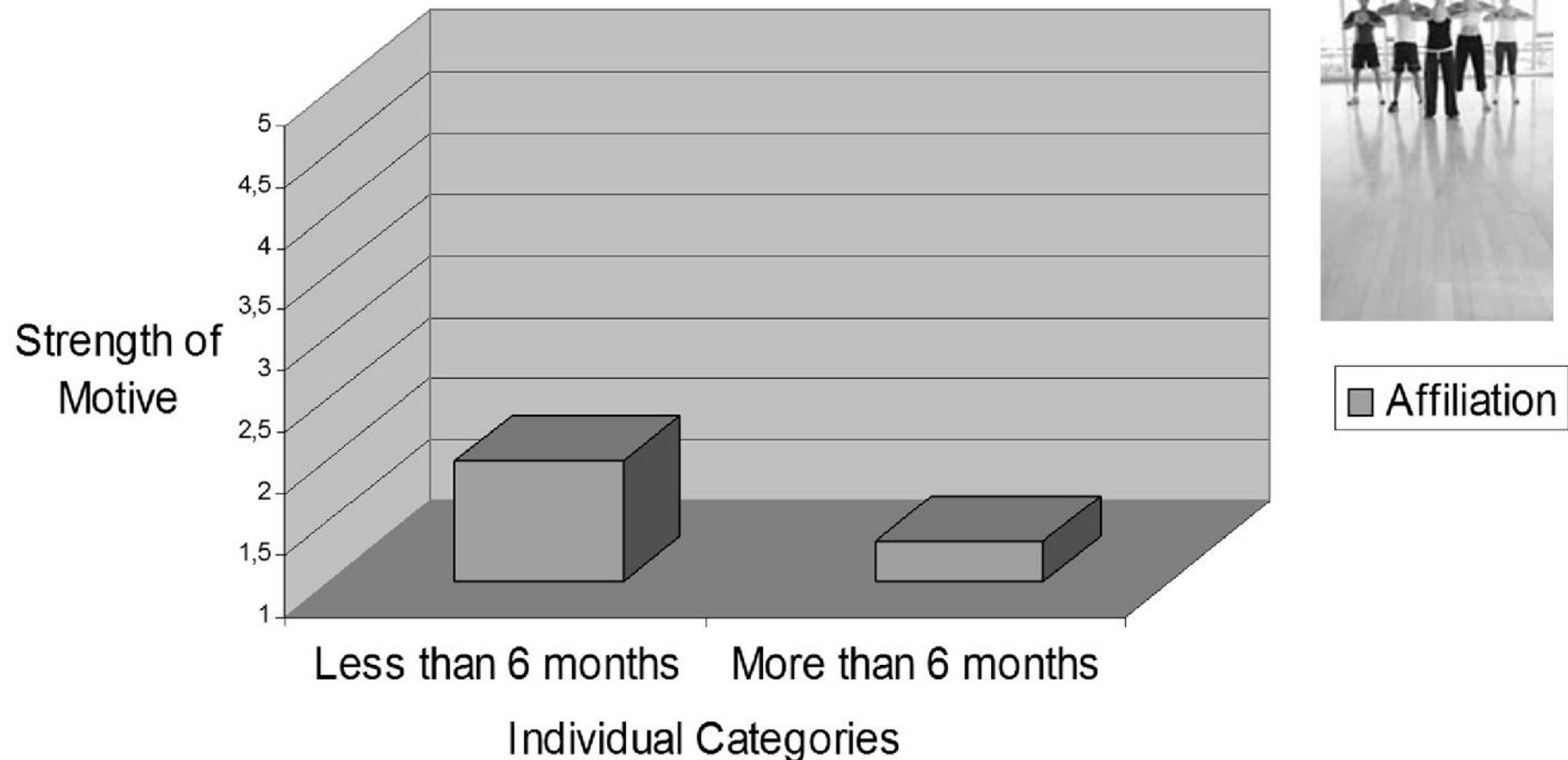
Exercise motive differences among low and high active individuals: Social recognition (Maltby & Day, 2001)

Social Recognition Differences Between Low and High Active Individuals



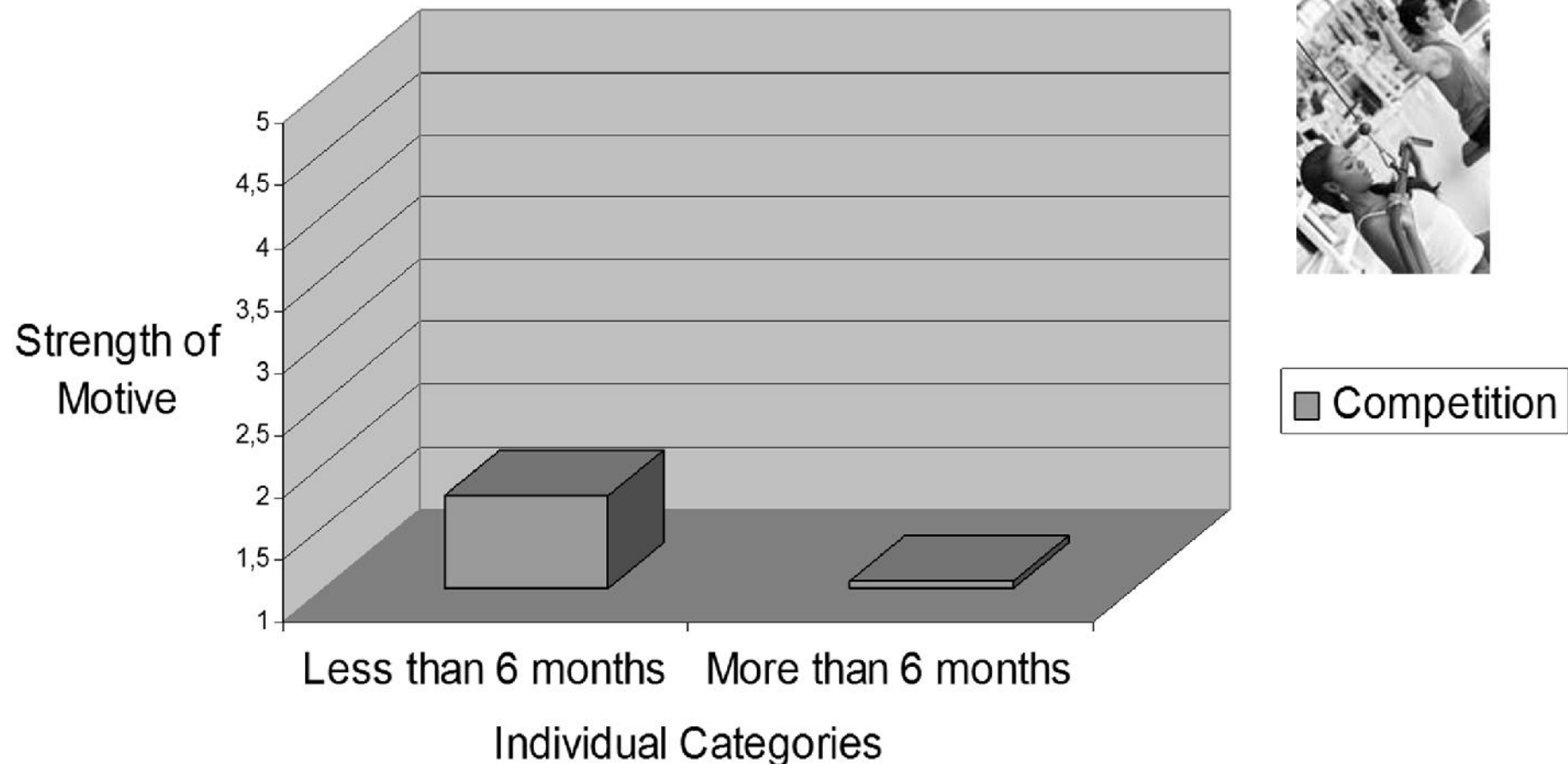
Exercise motive differences among low and high active individuals: Affiliation (Maltby & Day, 2001)

Affiliation Differences Between Low and High Active Individuals

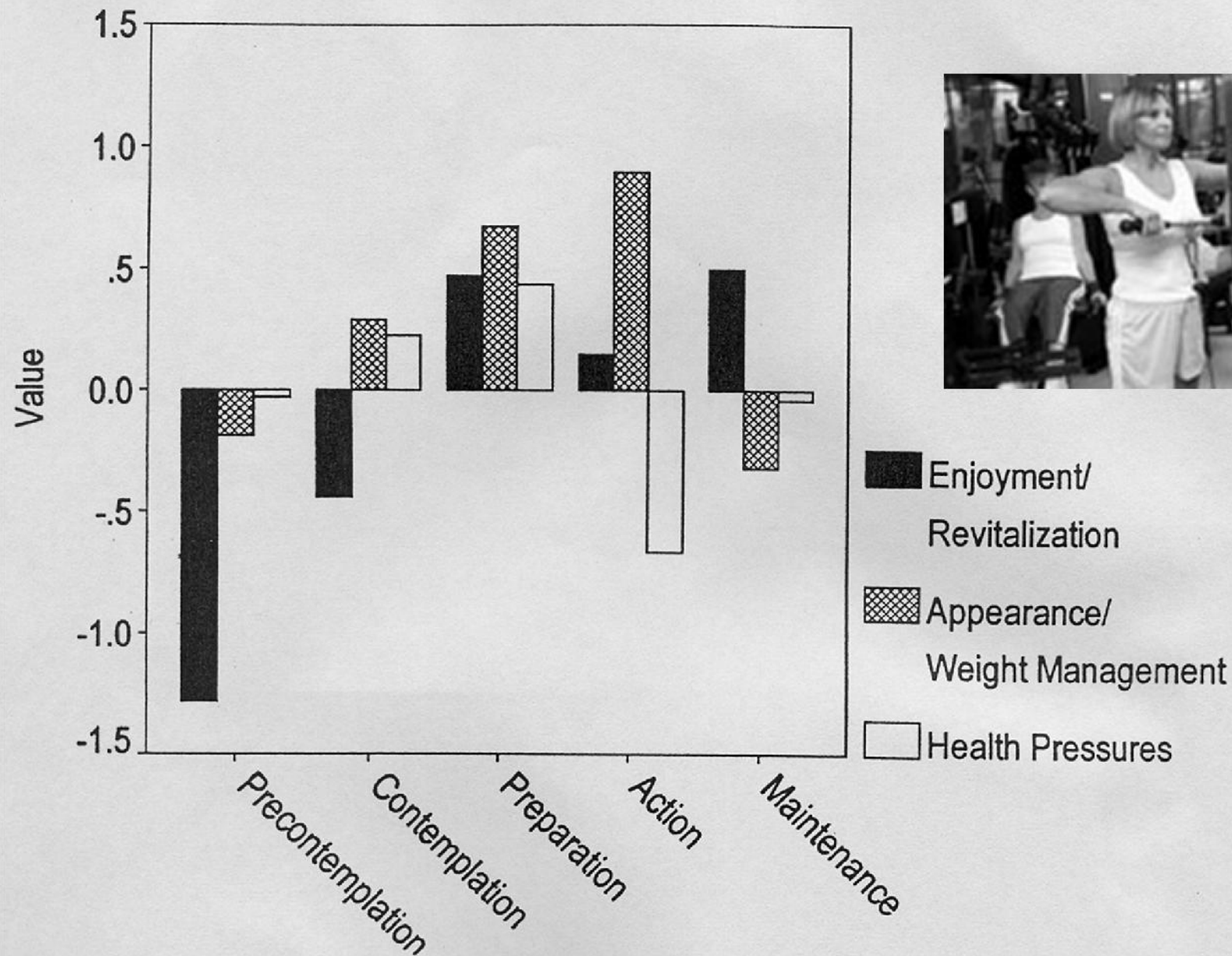


Exercise motive differences among low and high active individuals: Competition (Maltby & Day, 2001)

Competition Differences Between Low and High Active Individuals



Relationships between exercise motives and stages of change (*Inglelew, Markland, & Medley, 1998*)

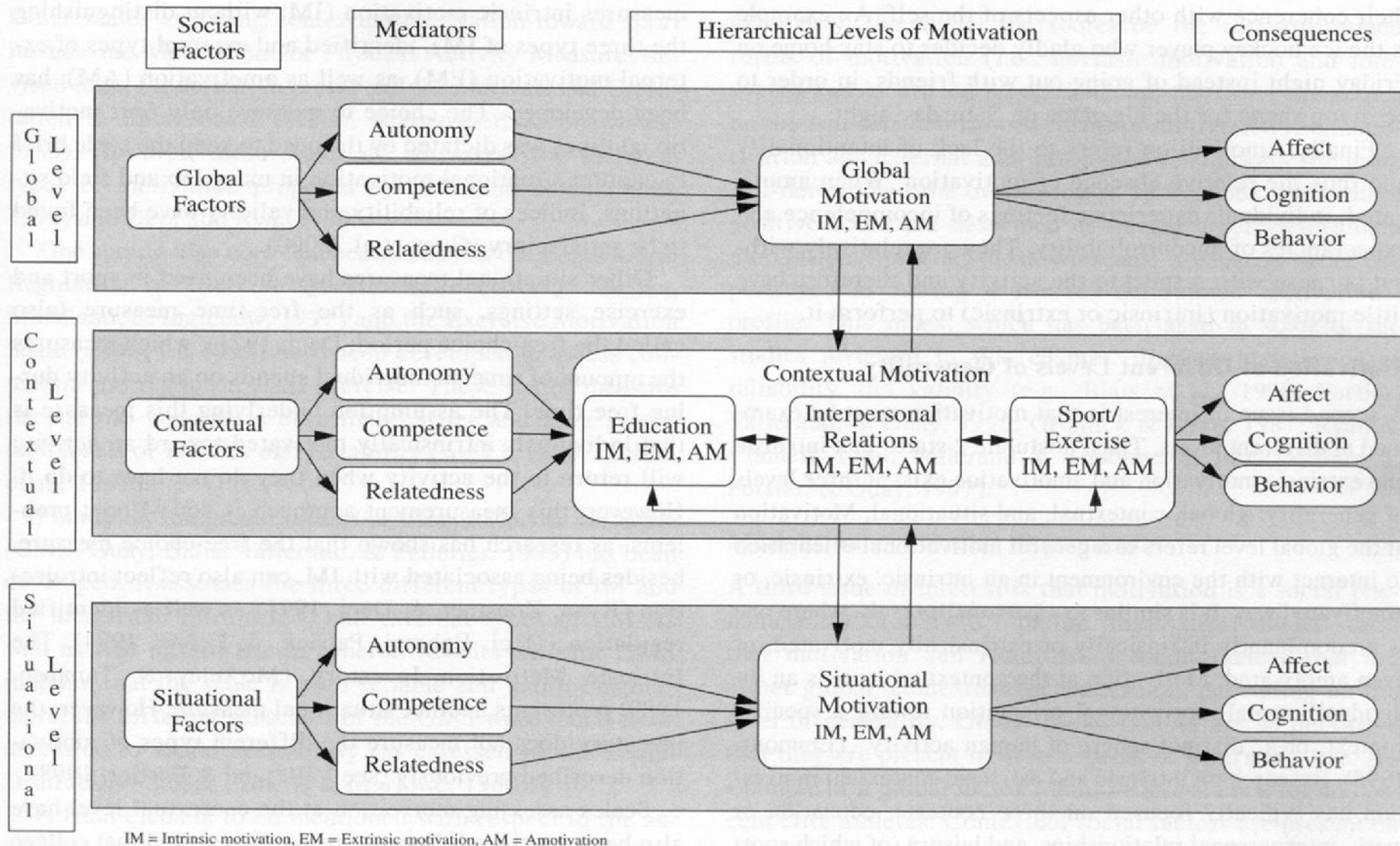




Self-Determination Theory

AN APPROACH TO HUMAN MOTIVATION & PERSONALITY

The Hierarchical Model of Intrinsic and Extrinsic Motivation (Vallerand, 1997, 2001)



Cognitive consequences

- Appearance and technique exercise imagery INJ, IDEN
 - *Wilson, Rodgers, Hall, & Gammage (2003)*
Canadian female university exercise participants
- Barriers self-efficacy -EXT, INJ, IDEN, IM
 - *Thogersen-Ntoumani & Ntoumanis (2006)*
British exercise participants
- Attitude, IM
 - *Hagger, Chatzisarantis, & Biddle (2002)*
British adolescents



Behavioral consequences

- Stages of change

- *Mullan & Markland (1997)*

British blue collar, white collar workers and home caregivers

- *Landry & Solmon (2004)*

African-American women

- *Matsumoto & Takenaka (2004)*

Japanese exercise participants

- *Rose, Parfitt, & Williams (2005)*

Secondary school teachers, exercise participants and undergraduate students

- *Thogersen-Ntoumani & Ntoumanis (2006)*

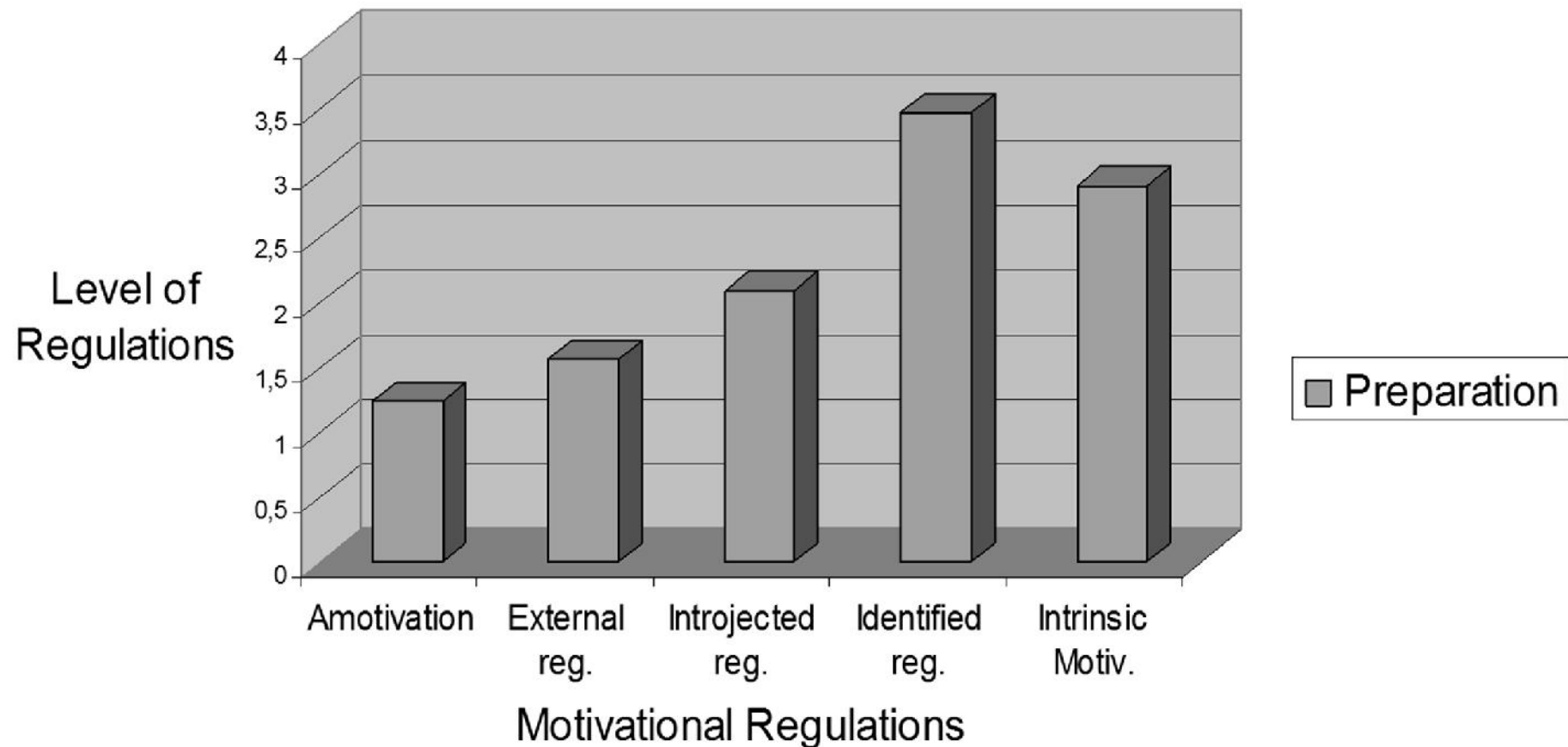
British exercise participants



Motivational regulations and stages of change

(Thogersen & Ntoumanis, 2006)

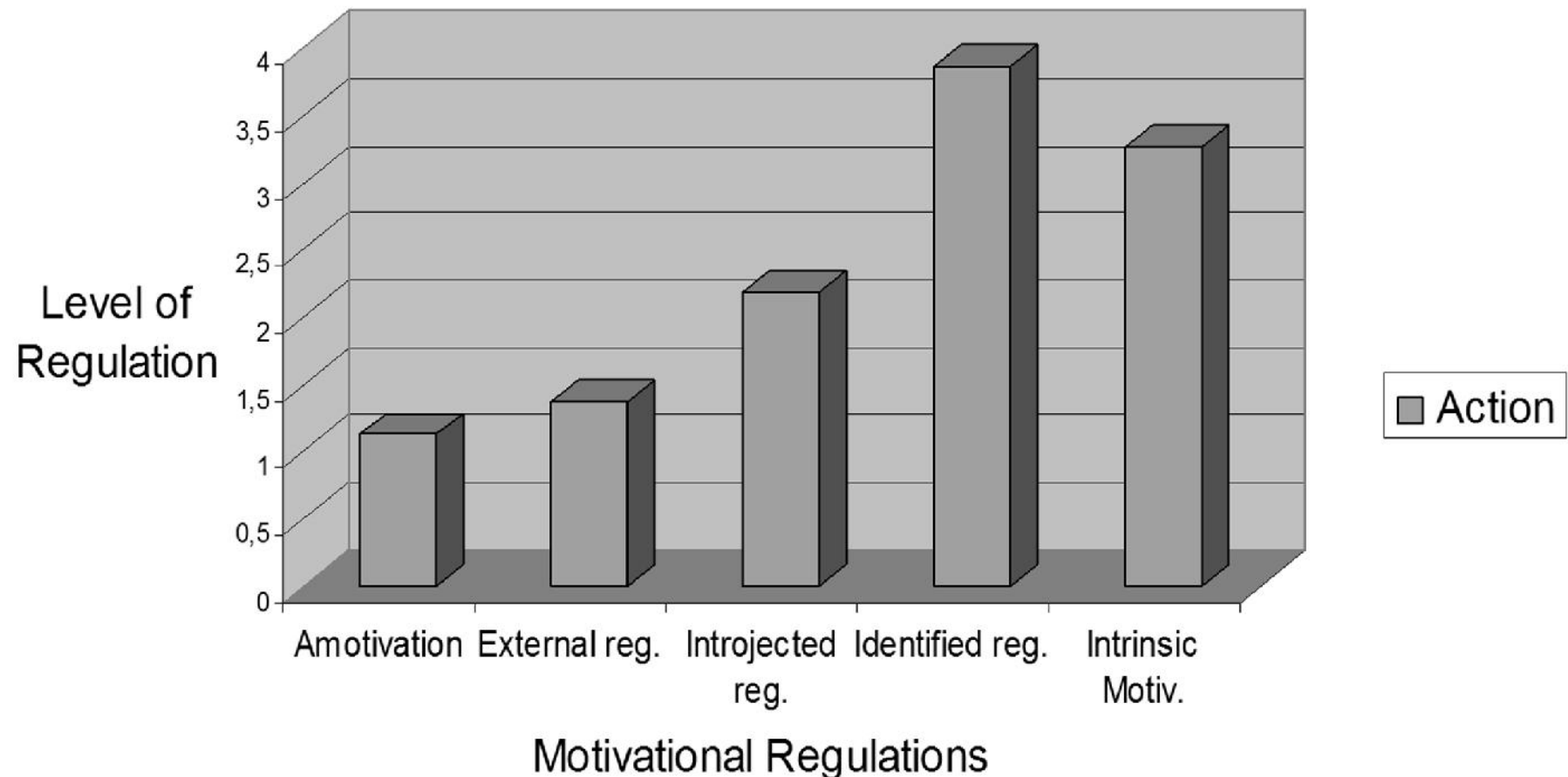
Levels of Motivational Regulations for the Preparation Stage



Motivational regulations and stages of change

(Thogersen & Ntoumanis, 2006)

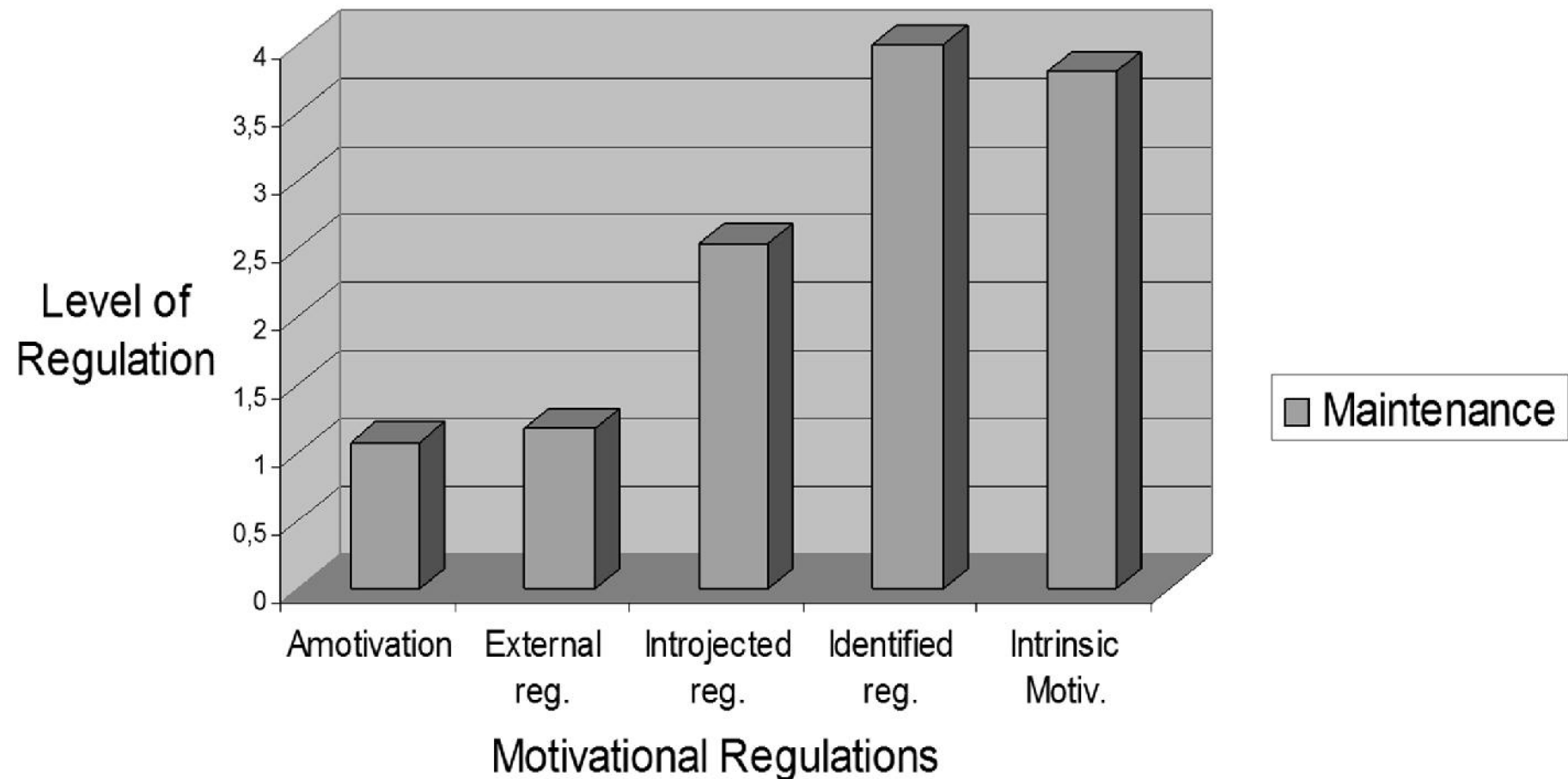
Levels of Motivational Regulations for the Action Stage



Motivational regulations and stages of change

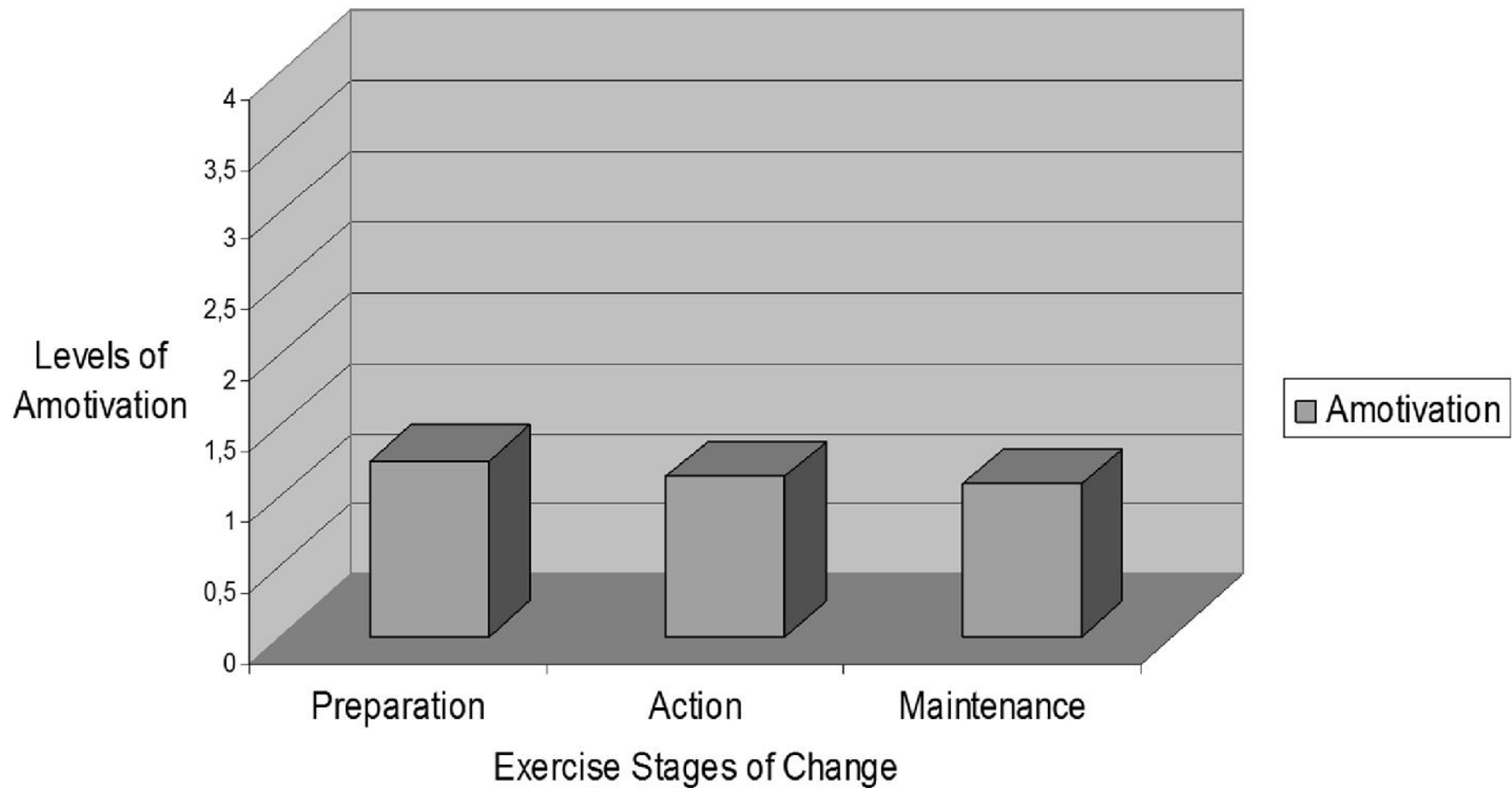
(Thogersen & Ntoumanis, 2006)

Levels of Motivational Regulations at the Maintenance Stage



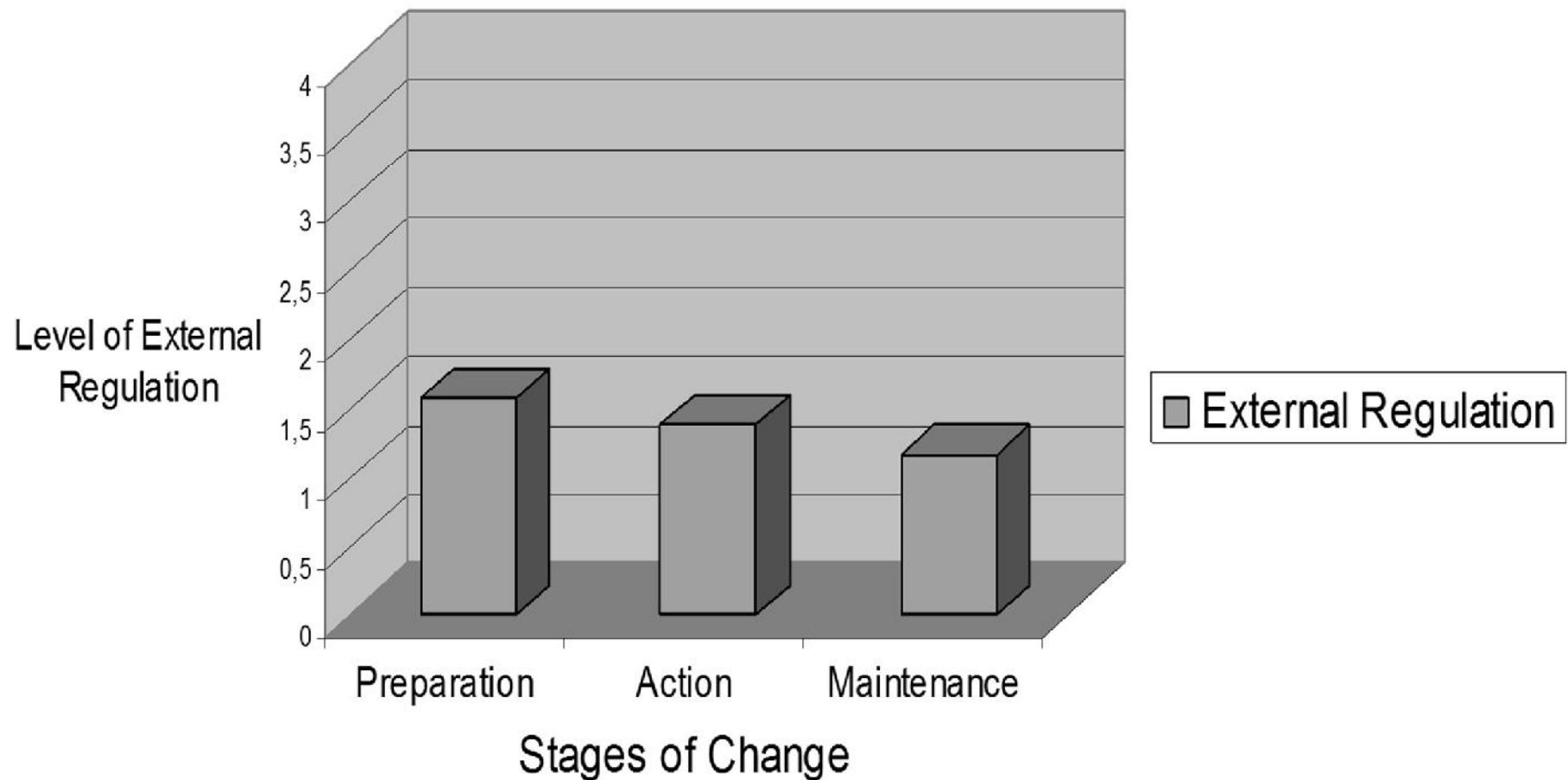
Amotivation by Stage

Levels of Amotivation by Stage



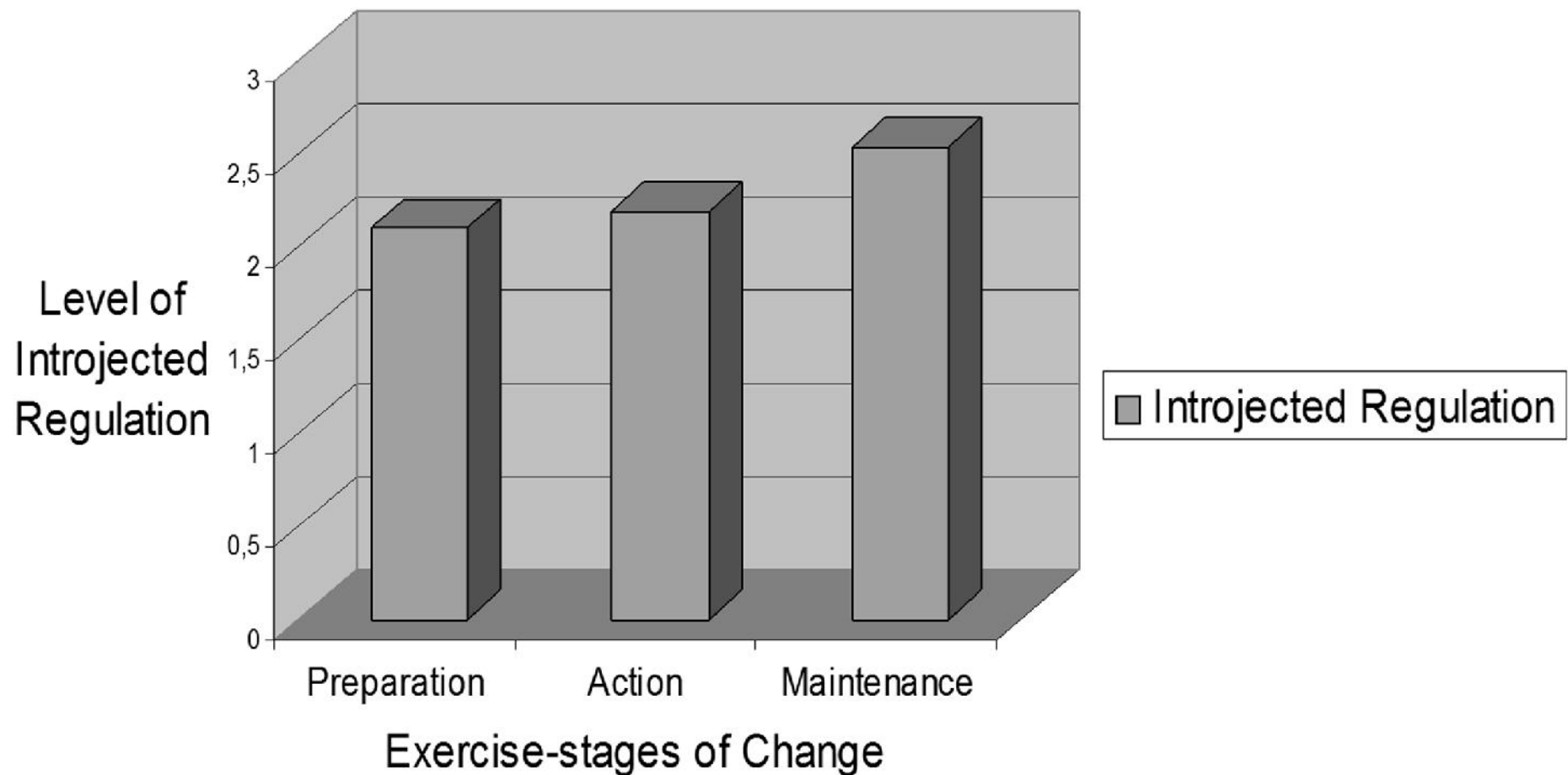
External Regulation by Stage

Levels of External Regulation by Stage



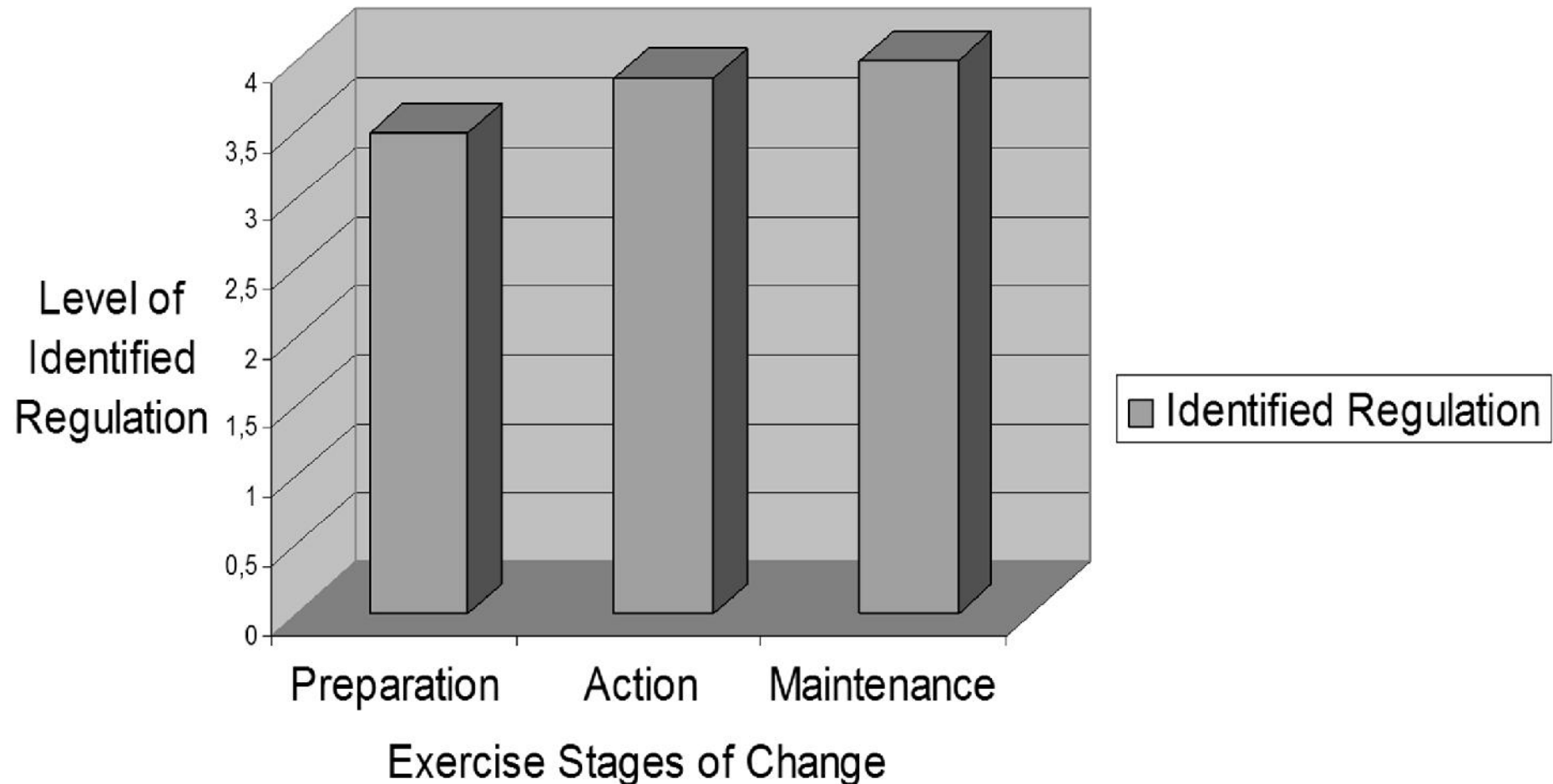
Introjected Regulation by Stage

Levels of Introjected Regulation by Stage of Change



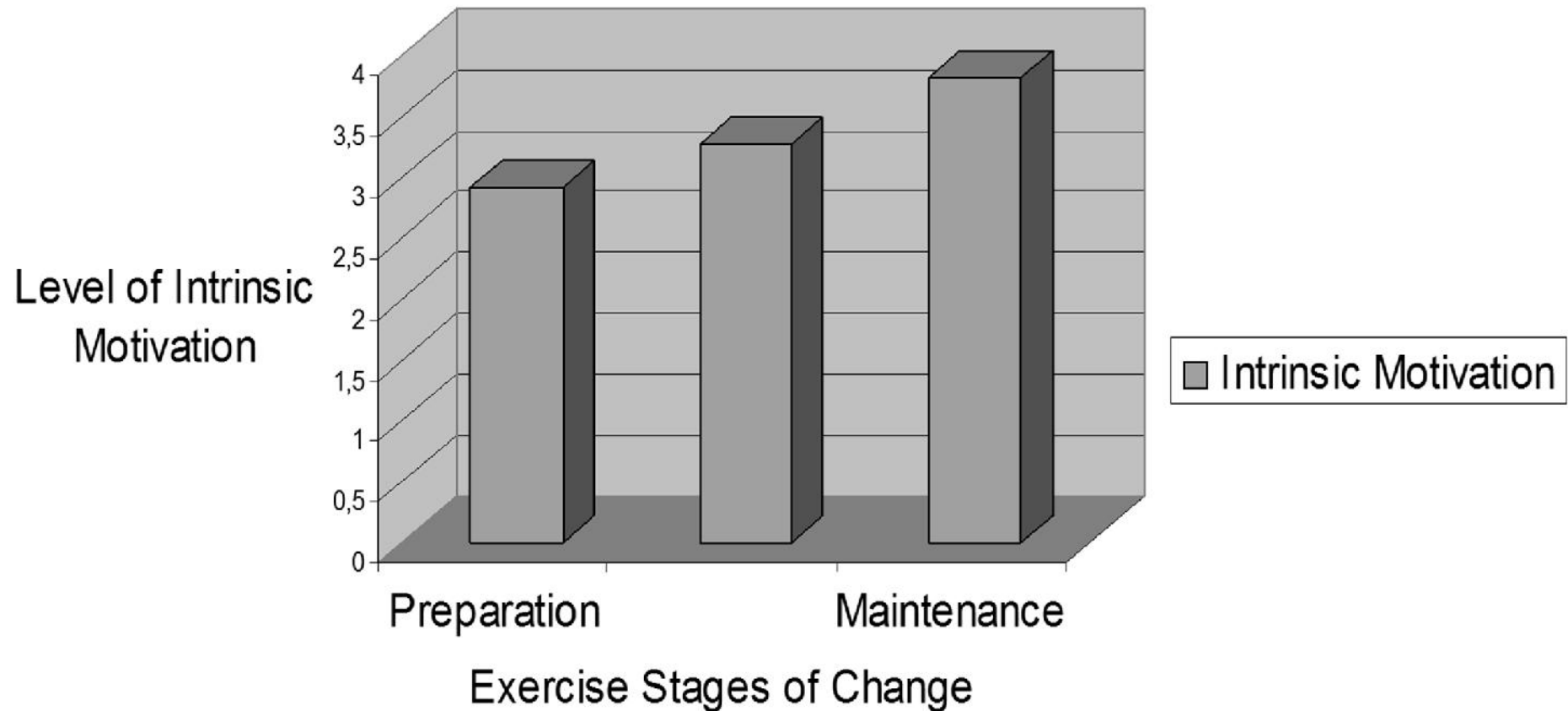
Identified Regulation by Stage

Levels of Identified Regulation by Stage of Change



Intrinsic Motivation by Stage

Levels of Intrinsic Motivation by Stage of Change



Behavioral consequences



- Relapse from exercise
EXT, - IDEN
 - Intention to exercise
- AMOT, INJ, IDEN
 - *Thogersen-Ntoumani & Ntoumanis (2006)*
British exercise participants
 - *Chatzisarantis, Biddle, & Meek (1997)*
British children
-
- Self-reported exercise
behavior
 - Physical fitness
 - *Wilson, Rodgers, Blanchard, & Gessell (2003)*
 - *Wilson, Rodgers, & Fraser (2002)*
-
- Strenuous exercise
behavior - EXT, INJ,
IDEN
 - *Edmunds, Ntoumanis, & Duda (2006)*
British exercise participants

Medical, demographic, and psychosocial correlates of exercise in colorectal cancer survivors: An application of self-determination theory (Peddle et al., 2008)

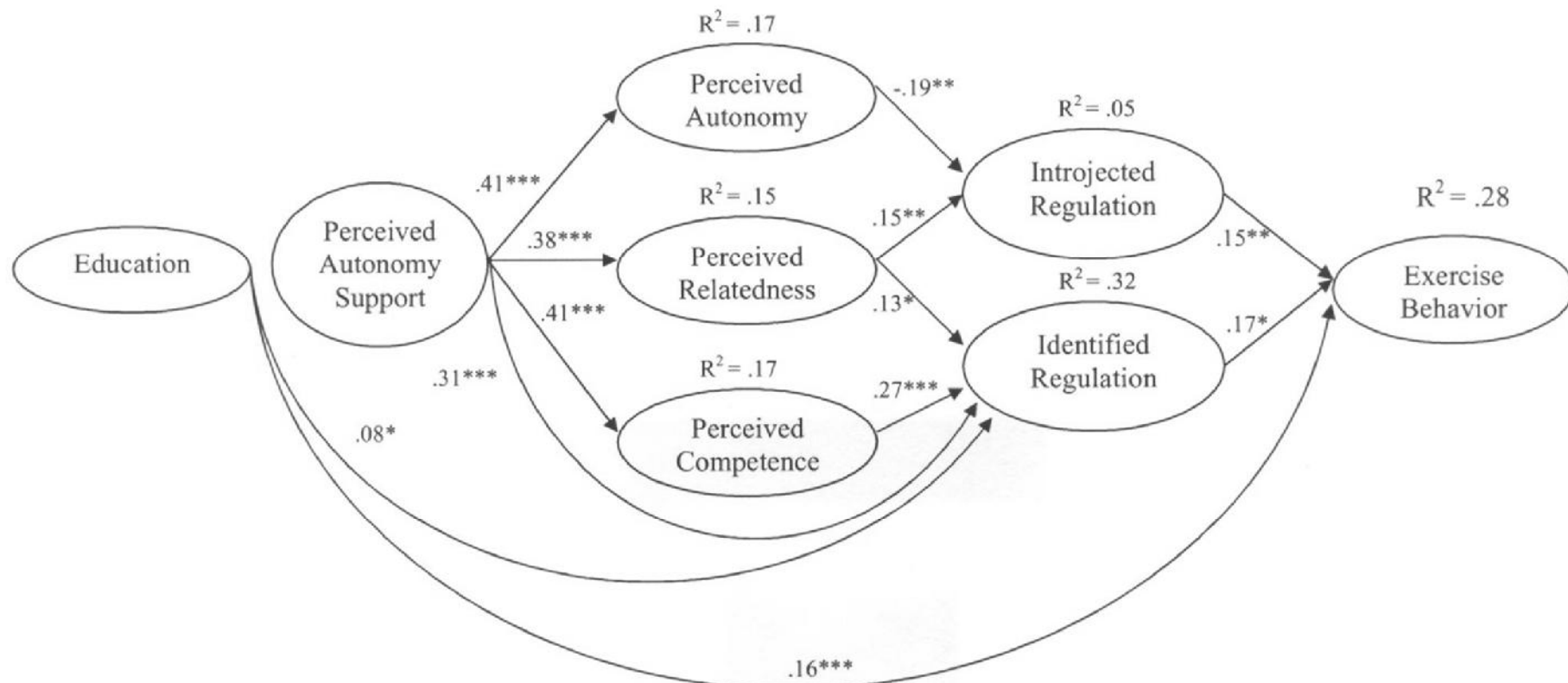


Fig. 2 Path analysis of self-determination theory and exercise behavior. $*p < 0.05$; $**p < 0.01$; $***p < 0.001$. Please note that relationships with p values ≥ 0.05 not illustrated here

Self-determination, goal process cognition, and participation in physical exercise

R.S. Lutz et al. / *Psychology of Sport and Exercise* 9 (2008) 559–575

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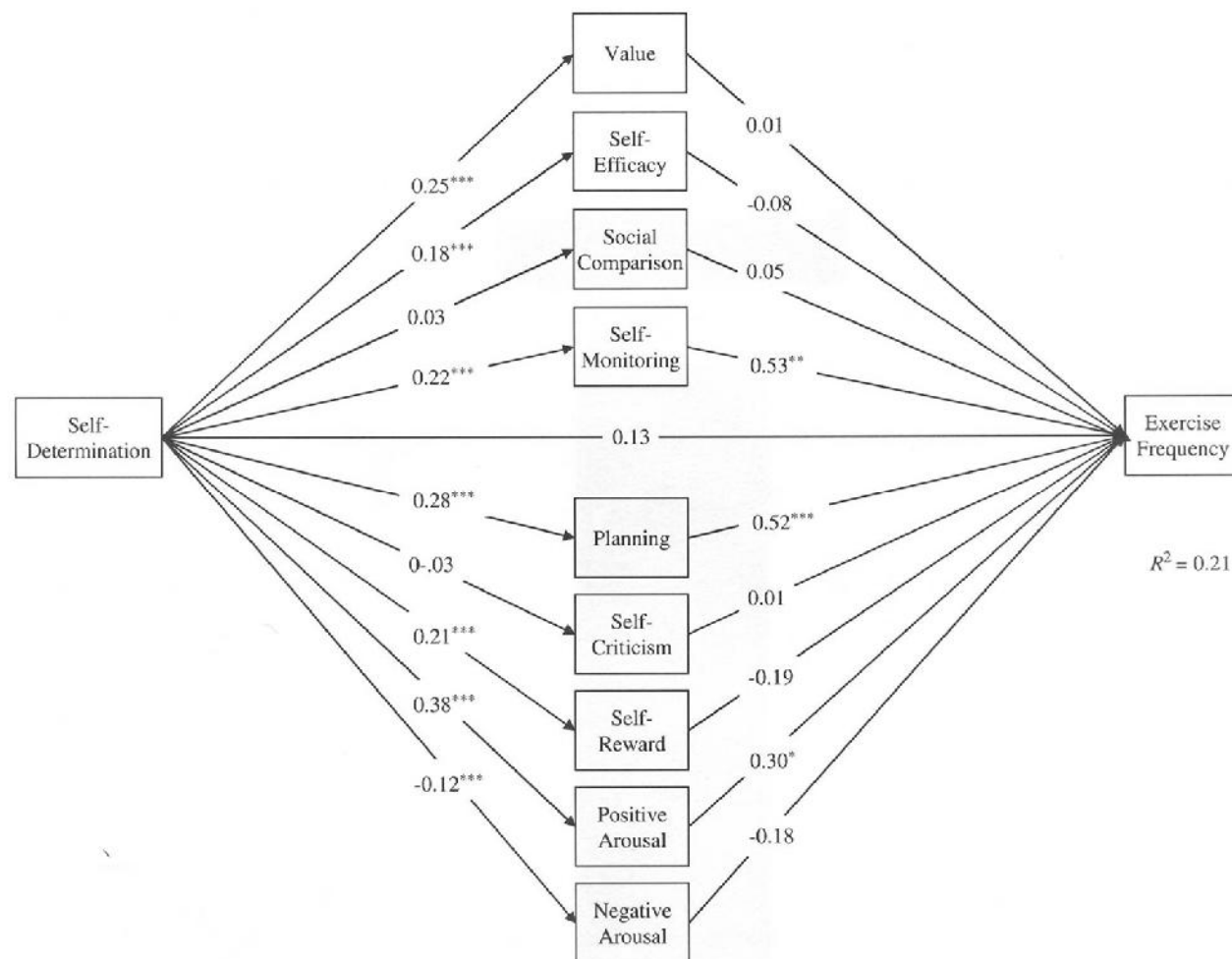
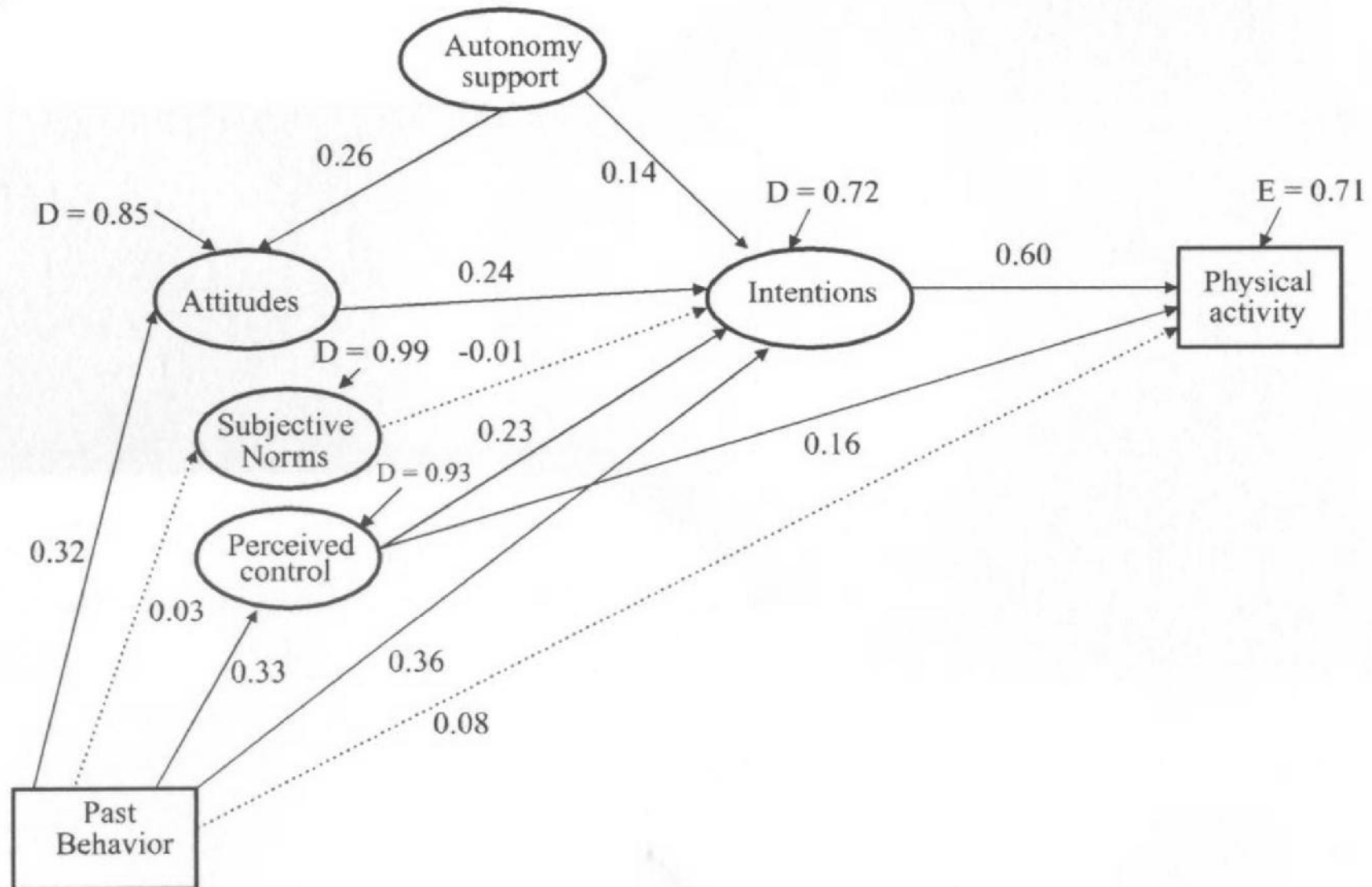


Fig. 1. Coefficients representing effects of Self-Determination Index on goal process mediators and strenuous exercise.
* $P < .05$, ** $P < .01$, *** $P < .001$.

Using the construct of perceived autonomy support to understand social influence within the theory of planned behavior (Chatzisarantis et al., 2008)

d



Psychological well-being

- Physical self-worth
IDEN, IM
 - *Georgiadis, Biddle, & Chatzisarantis (2001)*
Greek exercise participants
-
- Physical self-worth IM
 - Social physique anxiety INJ, IM
 - *Thogersen-Ntoumani & Ntoumanis (2006)*
British exercise participants
-
- Physical self-esteem
IDEN, IM
 - *Wilson & Rodgers (2002)*
Canadian female exercise participants
-
- Exercise enjoyment
- EXT, IDEN, IM
 - *Vlachopoulos & Karageorghis (2005)*
British exercise participants
-

Interaction of exercise perceived competence with self-determination and relationship to exercise enjoyment (Markland, 1999)

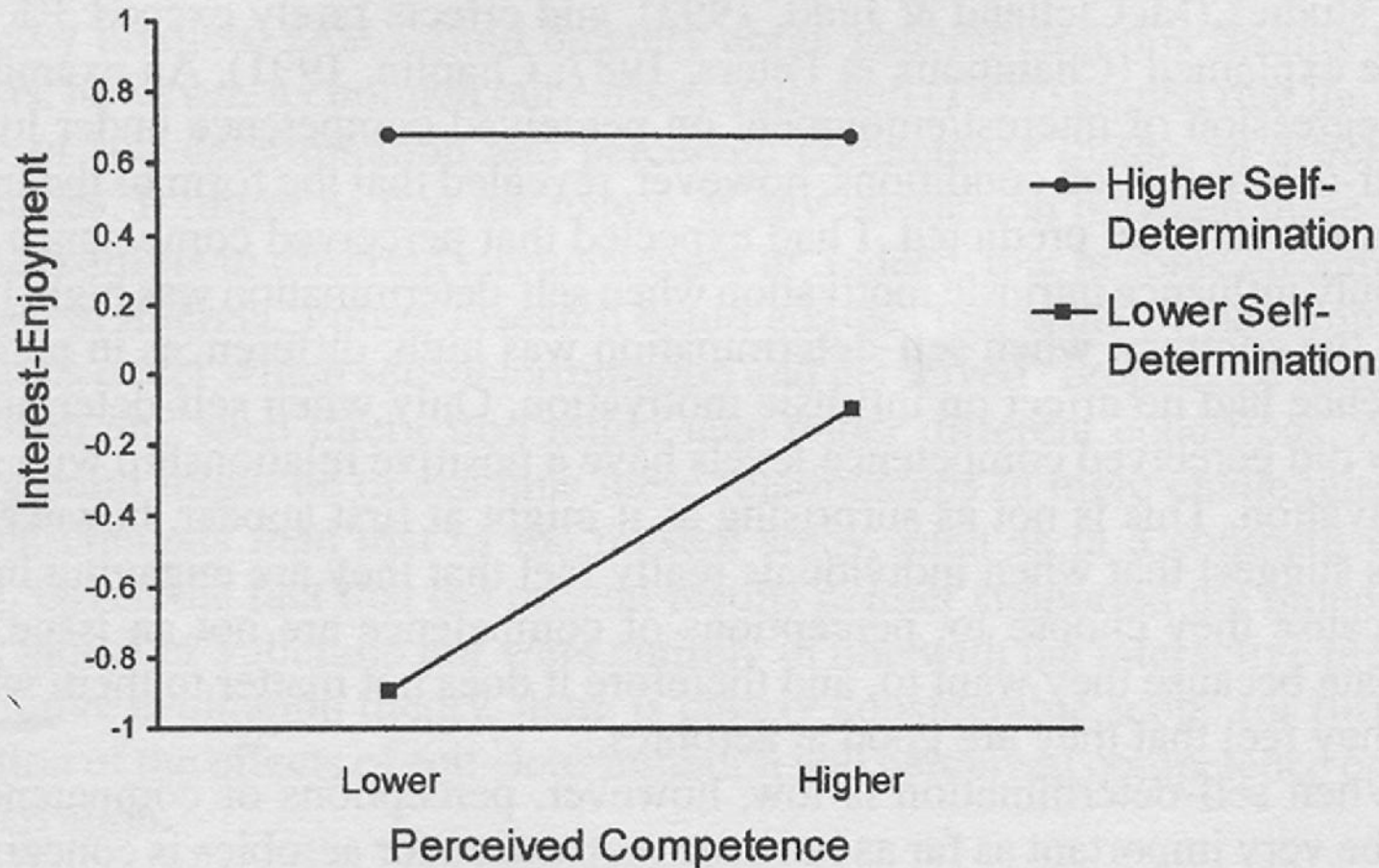
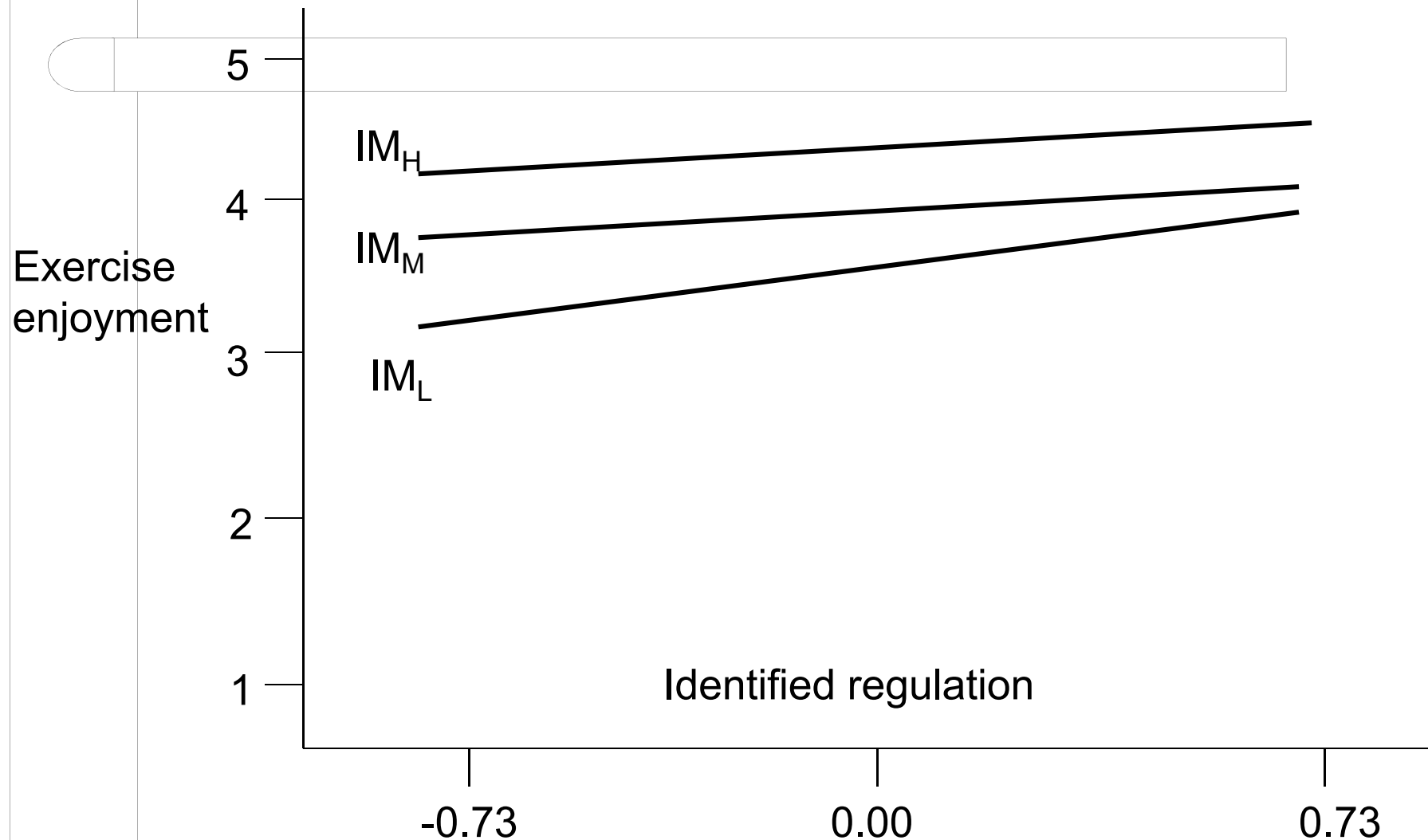


Figure 1 — Regression slopes for interest/enjoyment on perceived competence under conditions of higher and lower self-determination.

Interaction of identified regulation with intrinsic motivation on exercise enjoyment
(Vlachopoulos & Karageorghis, 2005)



Social determinants

- Perceived autonomy support – friends -----> IDEN, IM
 - *Wilson & Rodgers (2004)*
Canadian female university students and staff
 - Perceived autonomy support – exercise class leader -----> A, C, R
 - *Edmunds, Ntoumanis, & Duda (in press)*
British participants from fitness, community and retail settings
 - Perceived autonomy support – PE teacher -----> leisure-time physical activity intentions
 - *Hagger, Chatzisarantis, Culverhouse, & Biddle (2003)*
High school students
-

Social determinants

-
- Perceived autonomy support – significant others -----> autonomous intention
 - *Brickell, Chatzisarantis, Pretty (2006)*
Canadian university college students
-
- Choice of exercise mode -----> increased positive well-being
decreased fatigue, psychological distress, RPE
 - *Parfitt & Gledhill (2004)*
British low active adults
-
- Task orientation -----> IDEN, IM
 - Ego orientation -----> EXT
 - *Georgiadis, Biddle, & Chatzisarantis (2001)*
Greek exercise participants
-

Basic Psychological Needs

- Behavioral regulations – A, C, R
- *Wilson, Rodgers, Blanchard, & Gessell (2003)*
- Strenuous exercise - C
- *Edmunds, Ntoumanis, & Duda (in press)*
British exercise participants
- Concentration - C
- Enjoyment/interest – A, C
- Attitude toward exercise - C
- Intention to exercise - C
- Internal locus of control - C
- Frequency of exercise attendance – C
- Enjoyment/interest – A, C, R
- *Vlachopoulos & Michailidou (2006)*
Greek exercise participants in fitness centers
- *Vlachopoulos (2007)*
Greek exercise participants in community exercise programs

Basic Psychological Needs

- Context-level autonomous motivation
 - Intentions and exercise behavior
- Dieting and exercise

•*Hagger, Chatzisarantis, & Harris (2006)*
University students



**Basic Psychological Needs and Exercise
Behavior: A prospective study**
(Vlachopoulos & Neikou, 2007)

The need for competence predicted
group membership in the
exercise adherence/dropout groups 6
months after need satisfaction
assessment

Procedures

**Program lasted for 8 weeks
Exercising 3 times / week
A total of 25 classes**

**5 minutes warm up
30 minutes dance aerobics
20 minutes muscle strengthening - pilates
5 minutes cooling down**

Measures administered 4 times:

**1st immediately before commencing 2nd
class (1st week)**

2nd in middle of program (4th week)

**3rd immediately before last class (8th week),
4th 5 weeks after program termination**



Content of intervention

Experimental group:

1. Highlighting reasons for which program content is important
2. Providing choices
3. Positive feedback
4. Acknowledging difficulties – allowing failure - encouragement
5. Neutral language
6. Encouraging questions from participants
7. Taking into account participants' perspective

(Williams et al., 1996)



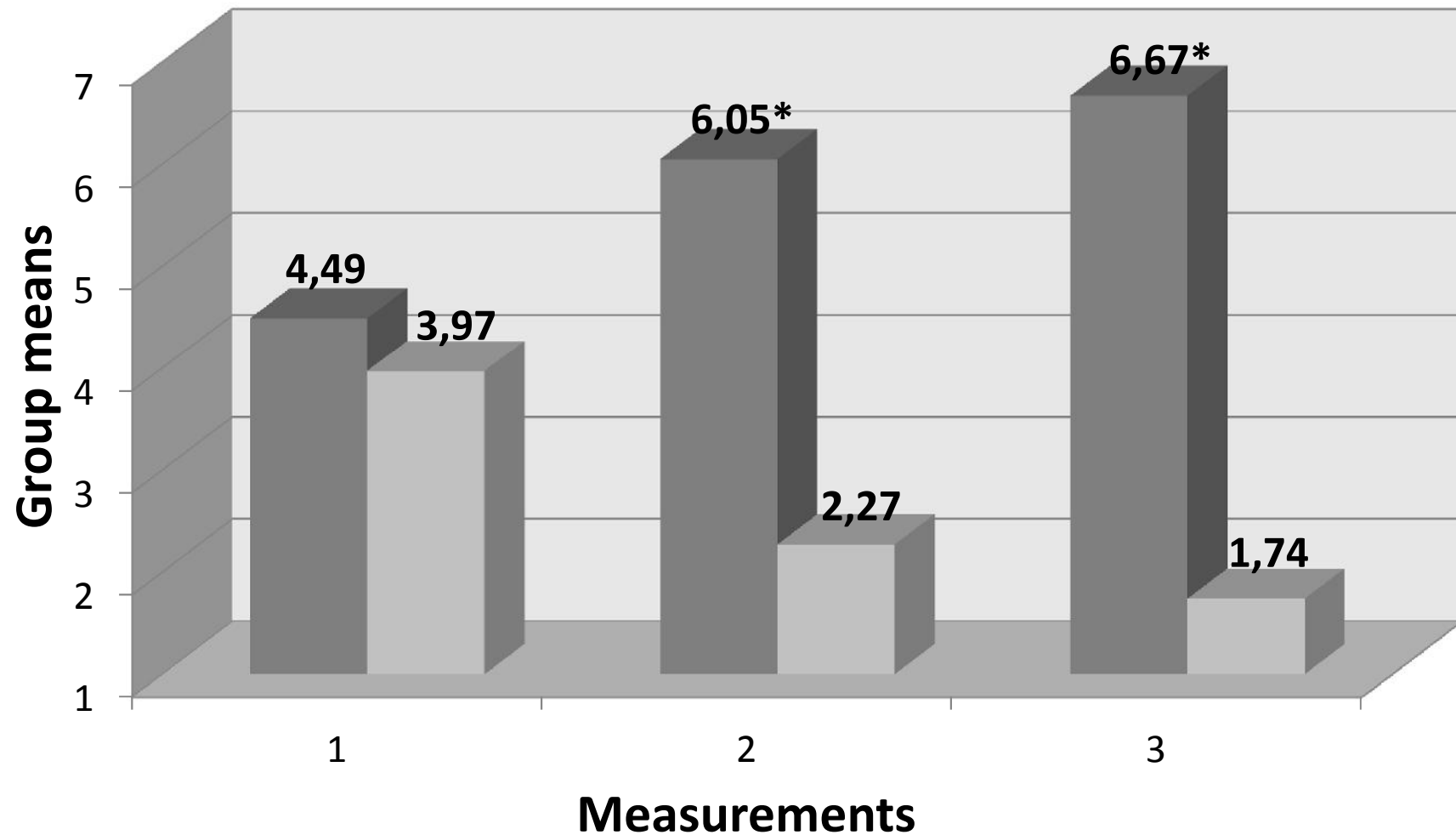
Control group

The exercise instructor . . .

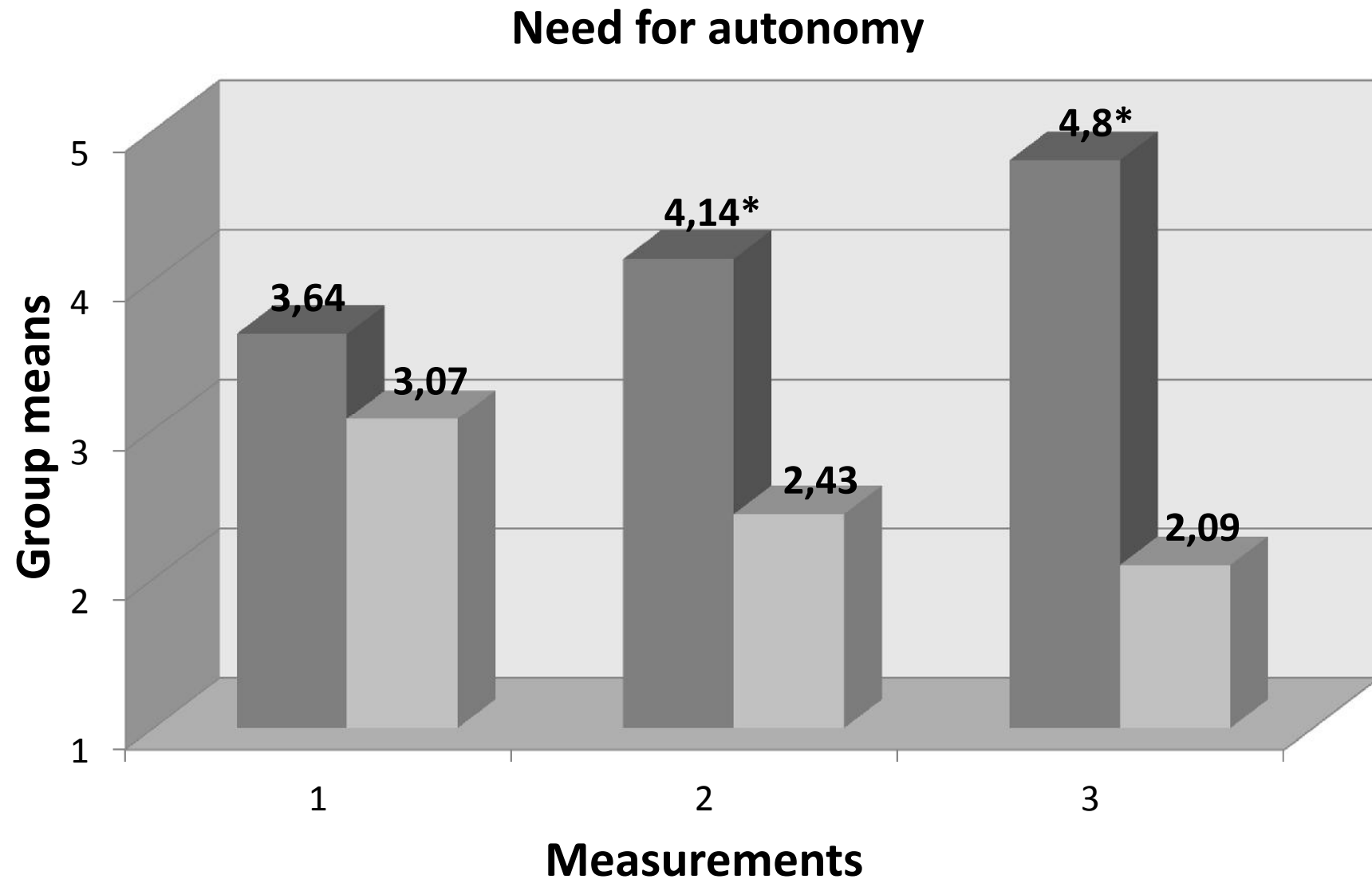
- **Did not use autonomy support practices**
- **Did not use controlling behaviors either (Bartholomew et al., 2010)**
- **Expected to see the ideal way of executing movements and corrected all wrong movement executions**
- **Did use neutral language**



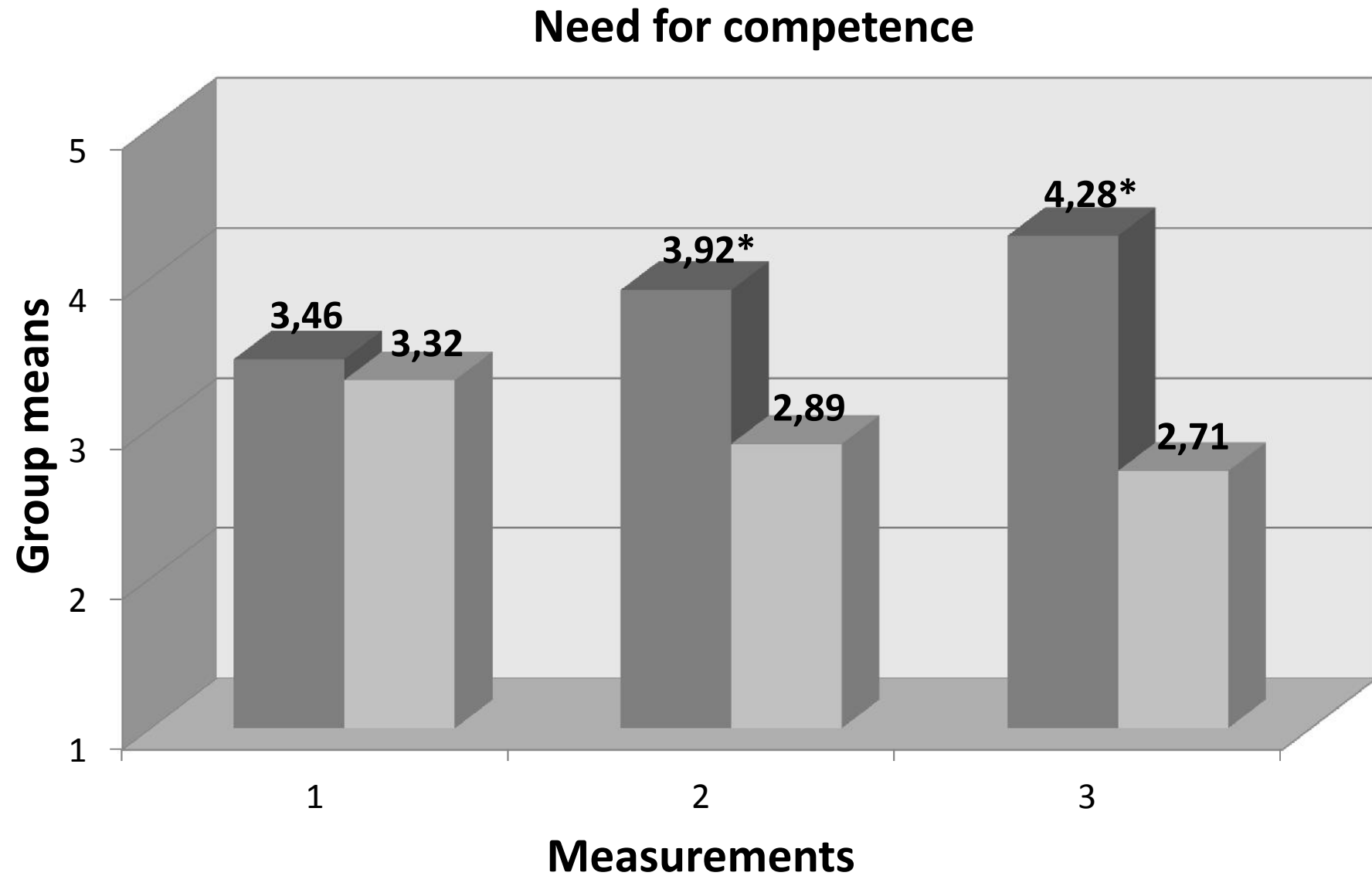
Perceived autonomy support



[$F(2, 66) = 174.60, p < .001, \eta^2 = .84$]

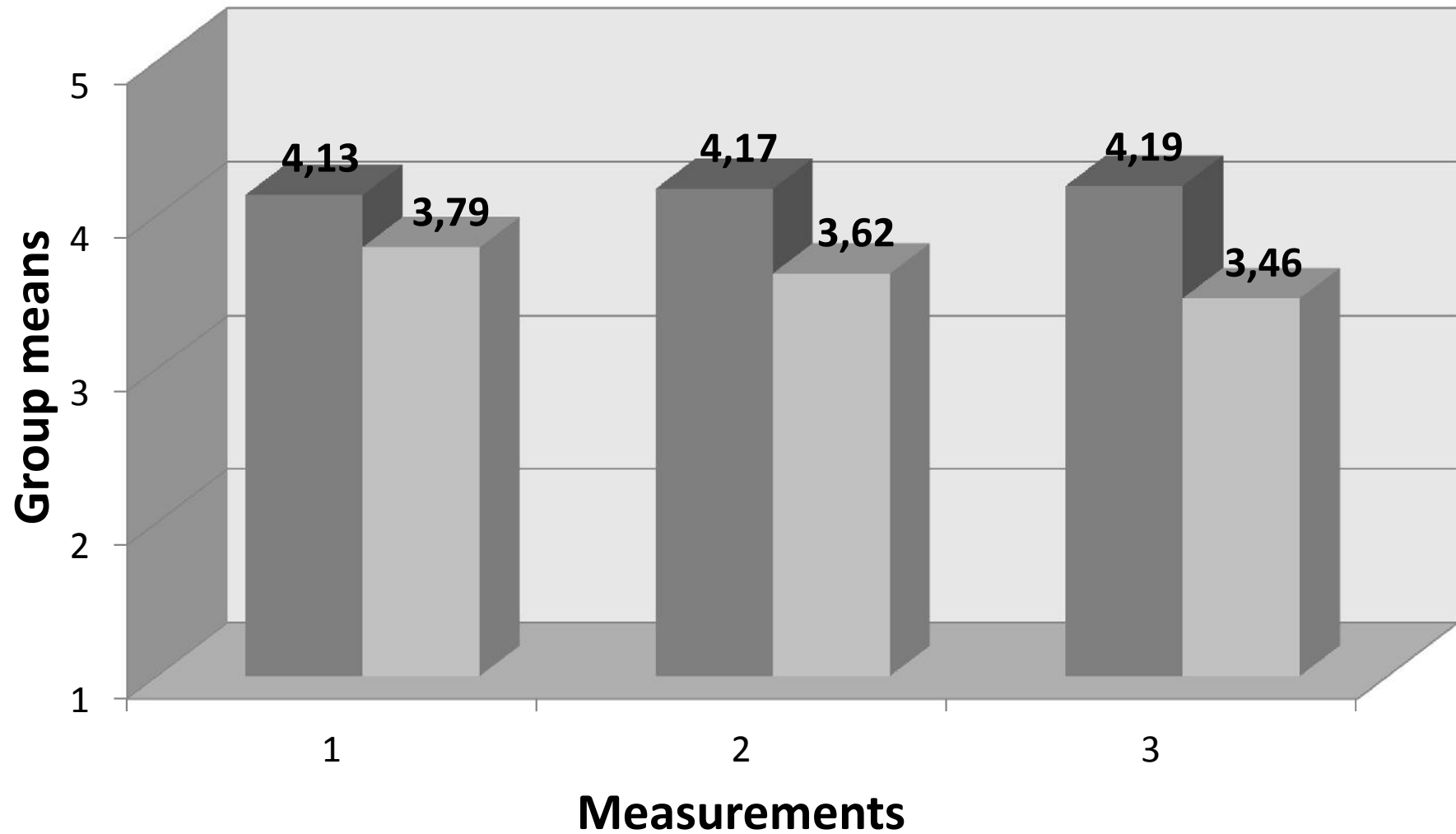


$[F (2, 66) = 37.48, p < .001, \eta^2 = .53]$



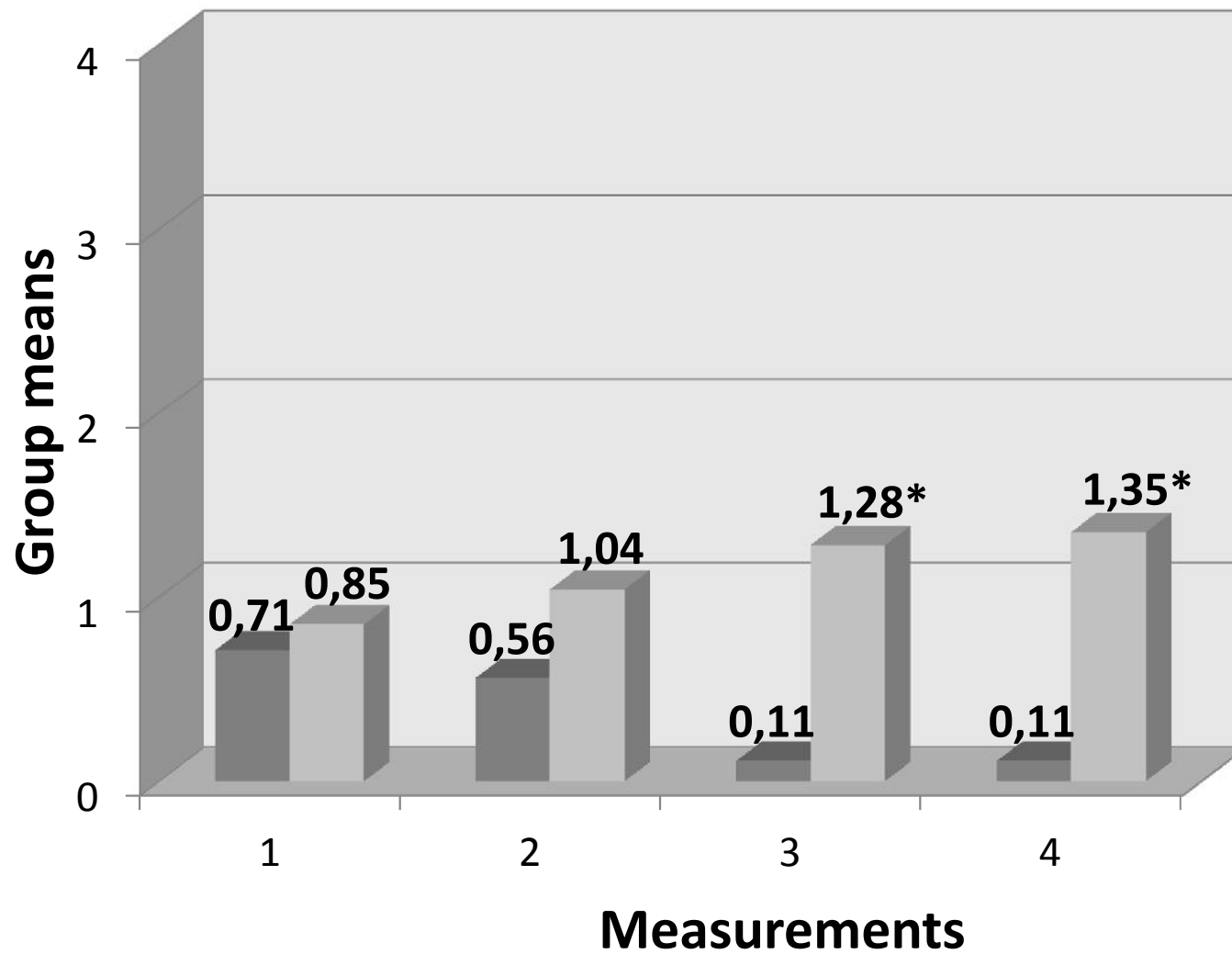
$[F(2, 66) = 17.46, p < .001, \eta^2 = .34]$

Need for relatedness

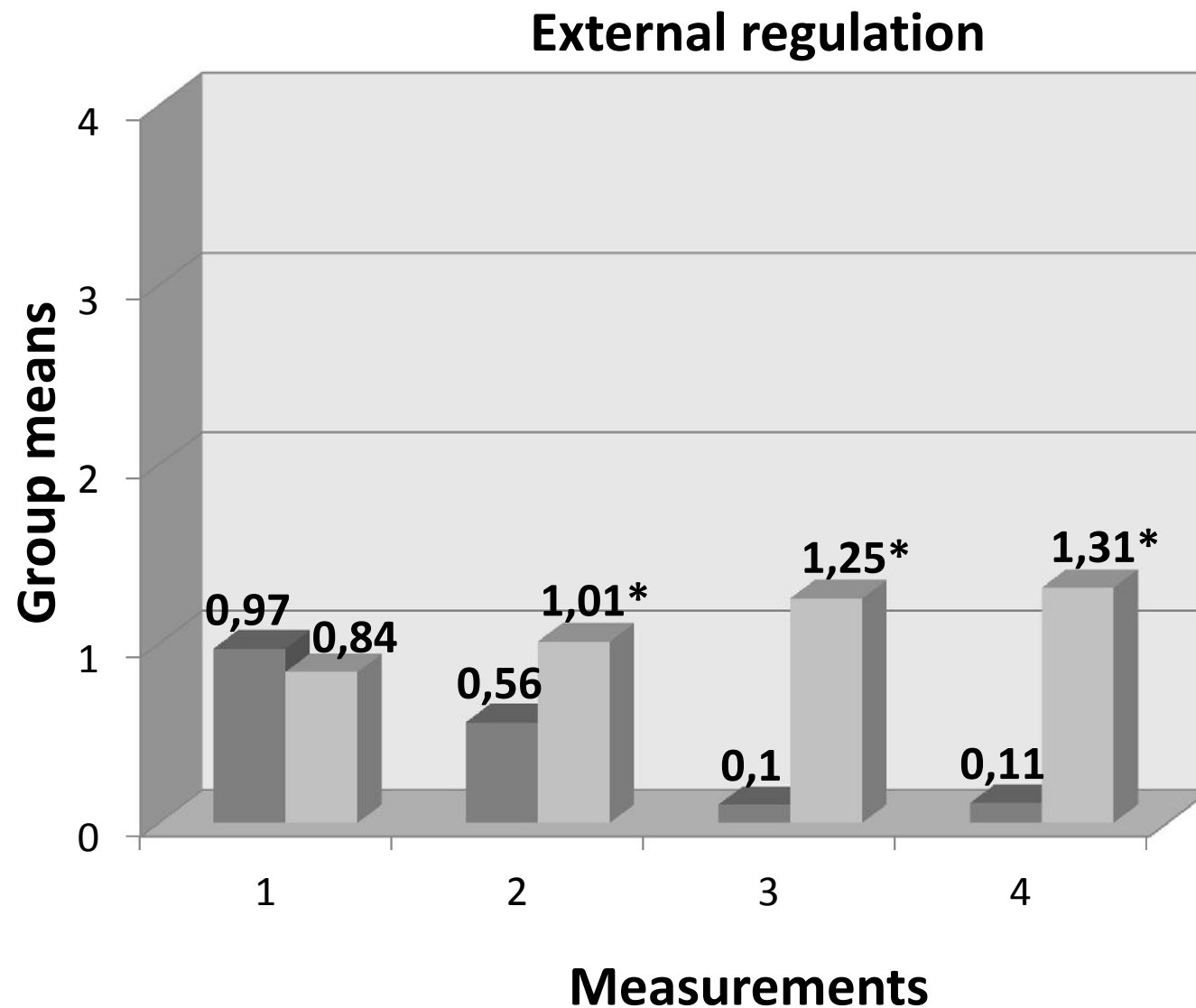


$[F (2, 66) = 1.33, p > .05, \text{eta squared} = .03]$

Amotivation

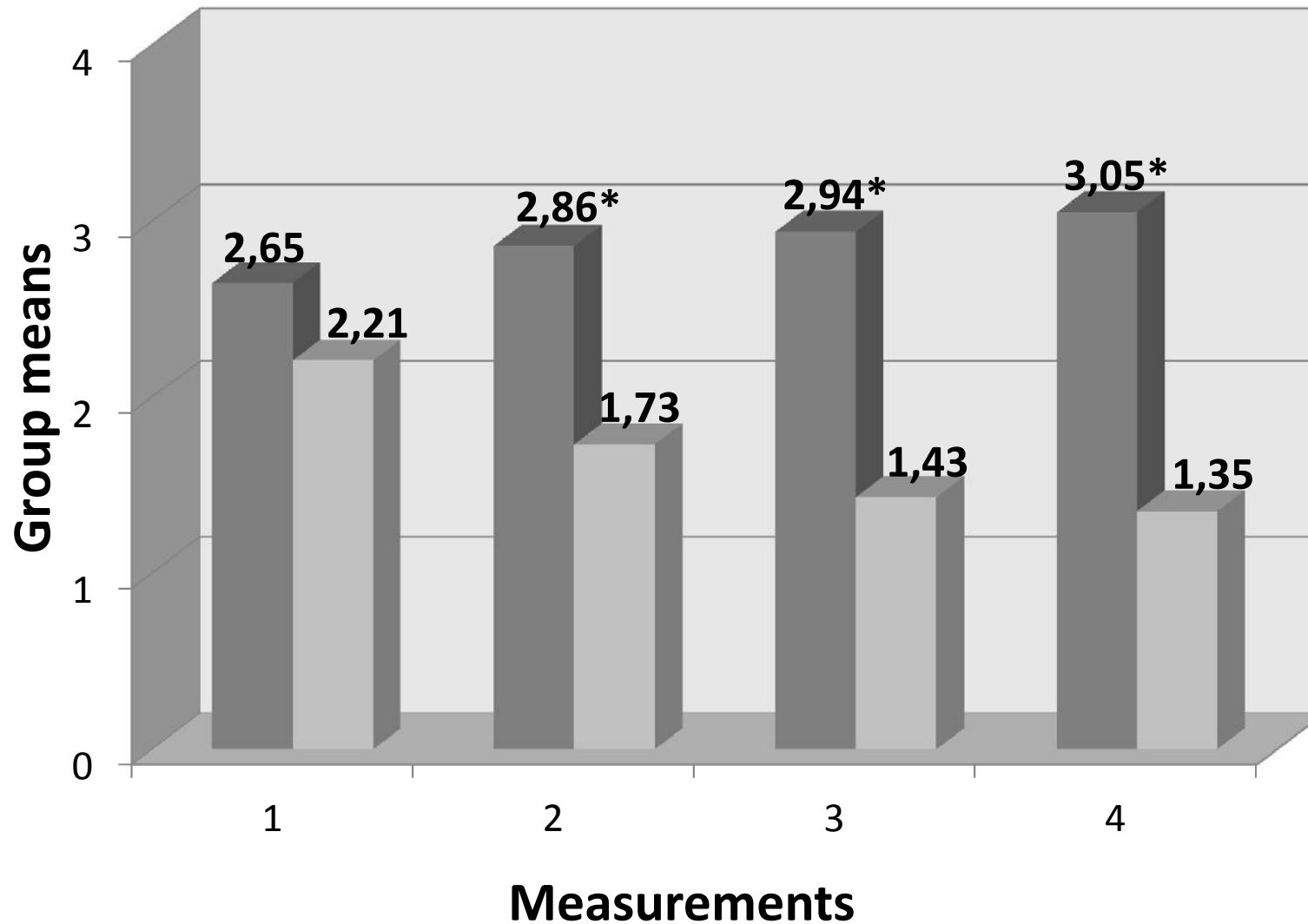


$[F (3, 99) = 12.64, p < .001, \eta^2 = .27)]$

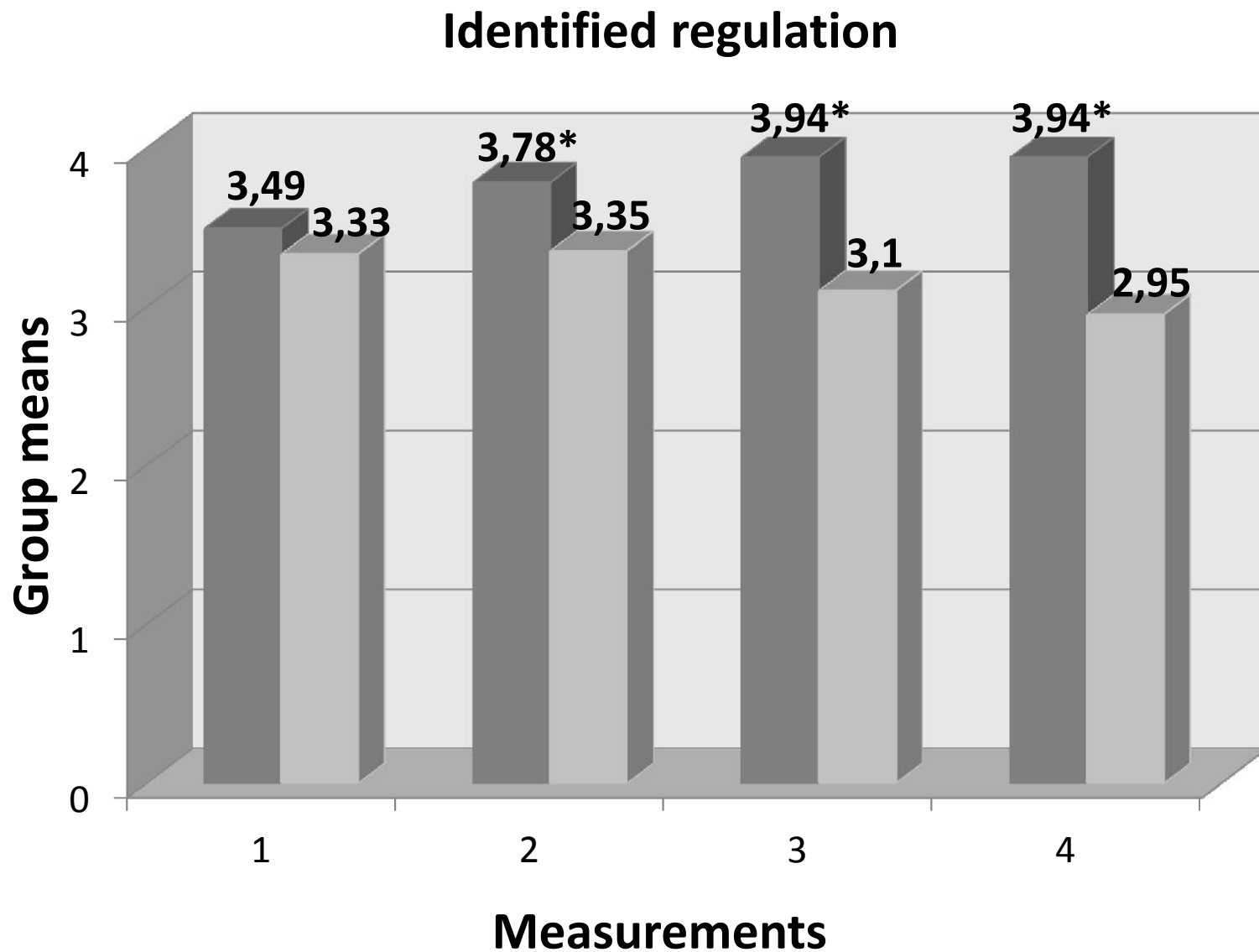


$[F (3, 99) = 25.42, p < .001, \eta^2 = .43]$

Introjected regulation

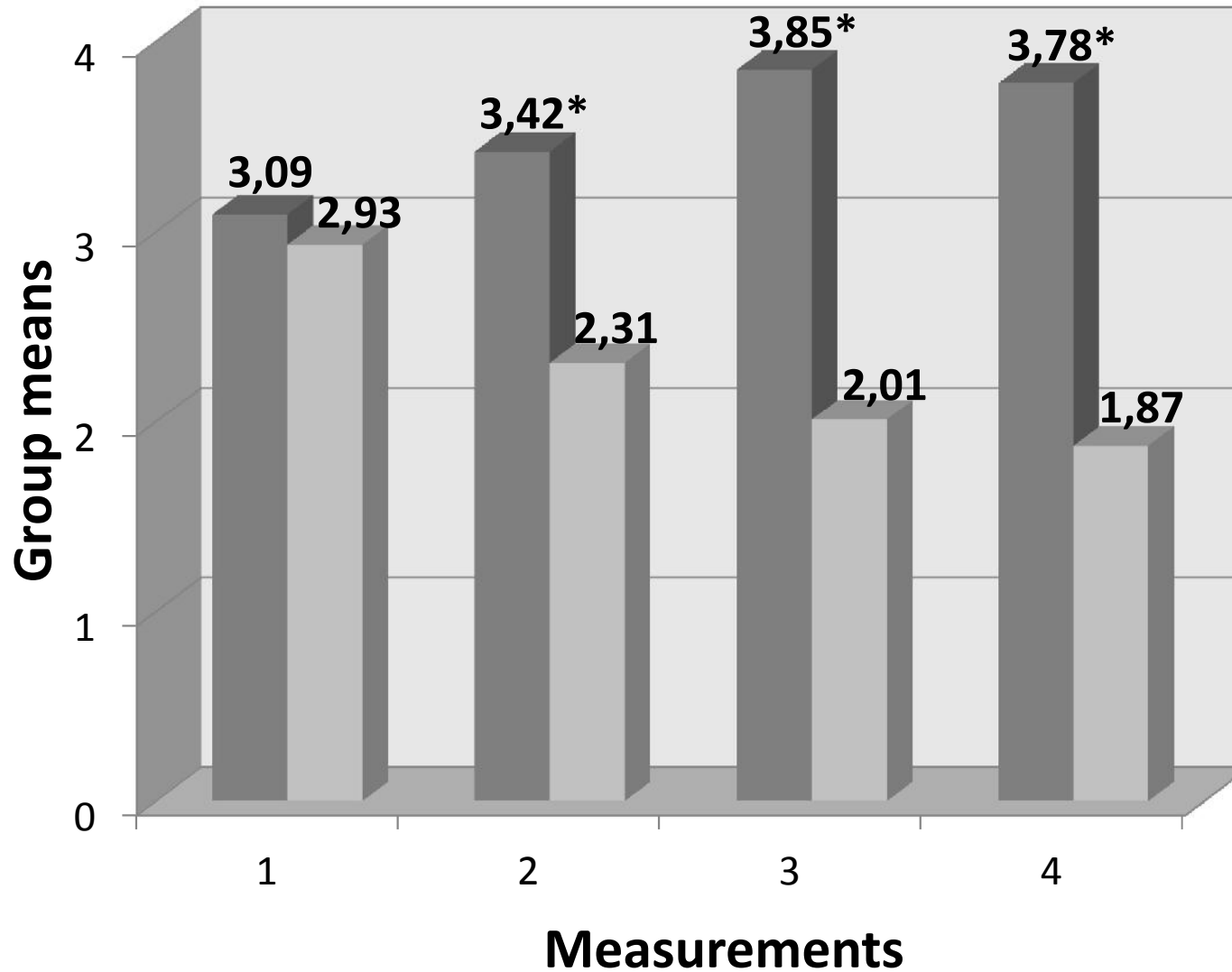


$[F (3, 99) = 10.11, p < .001, \eta^2 = .23]$



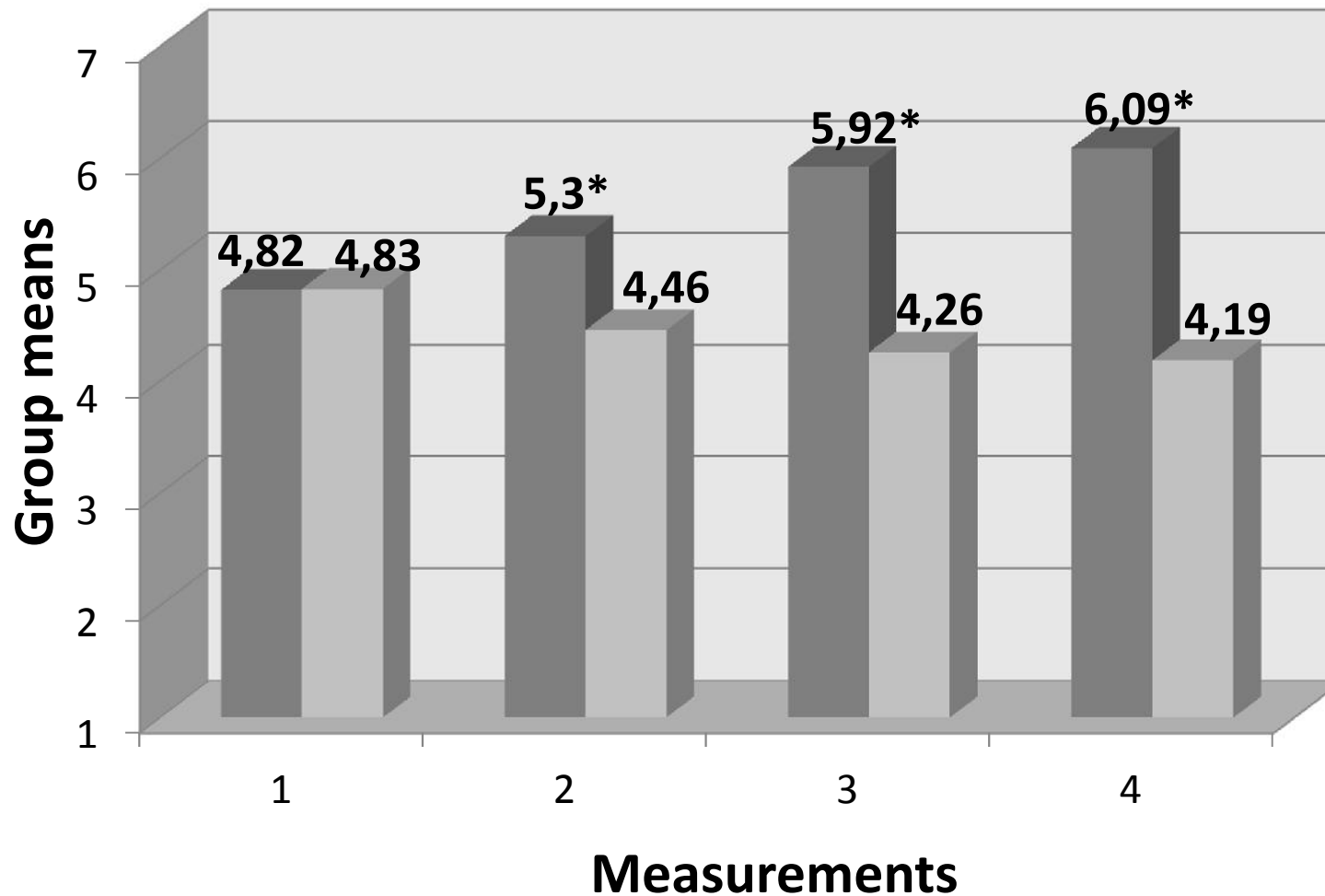
$[F (3, 99) = 10.16, p < .001, \eta^2 = .23]$

Intrinsic motivation



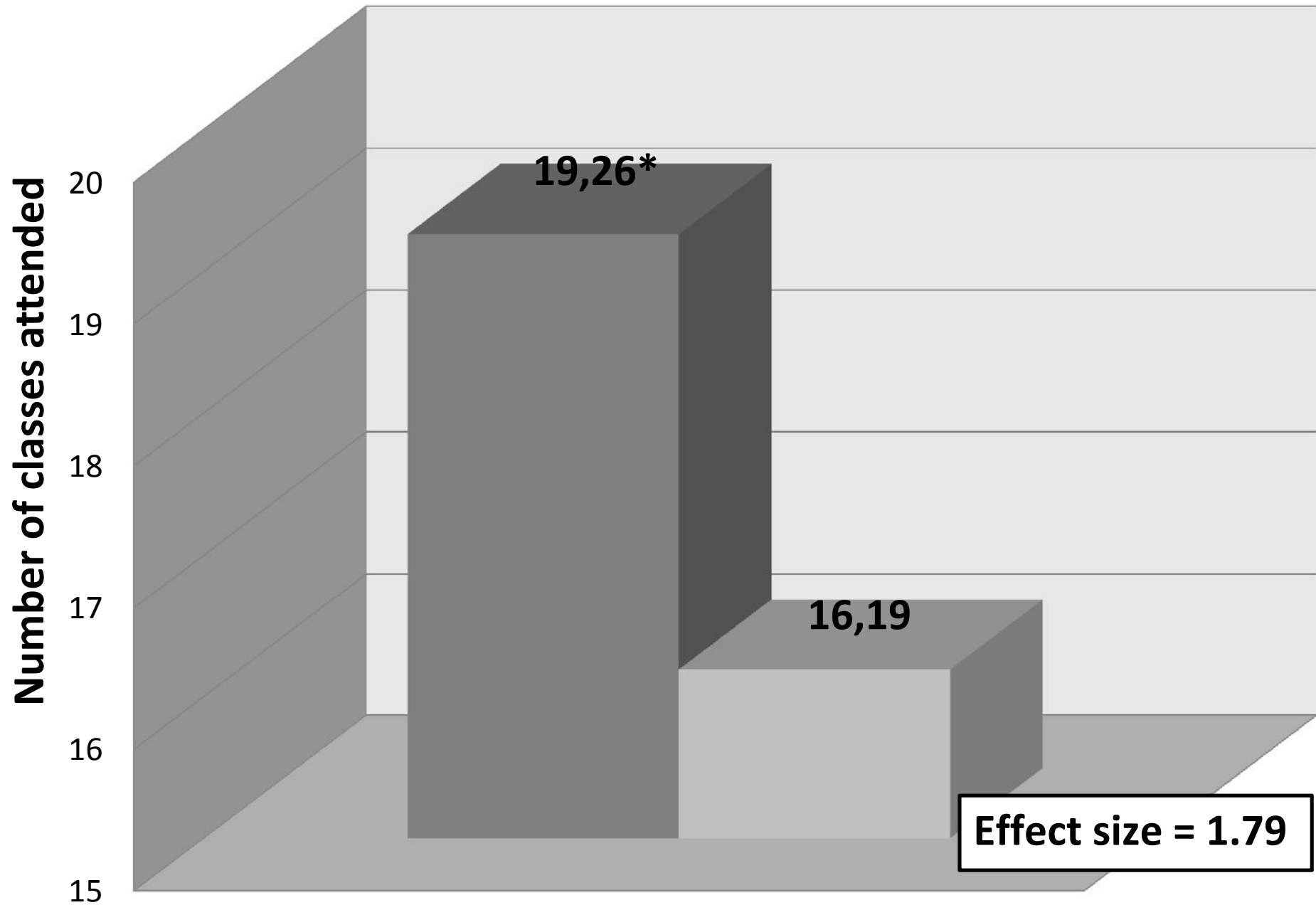
$[F(3, 99) = 25.27, p < .001, \eta^2 = .43]$

Subjective vitality

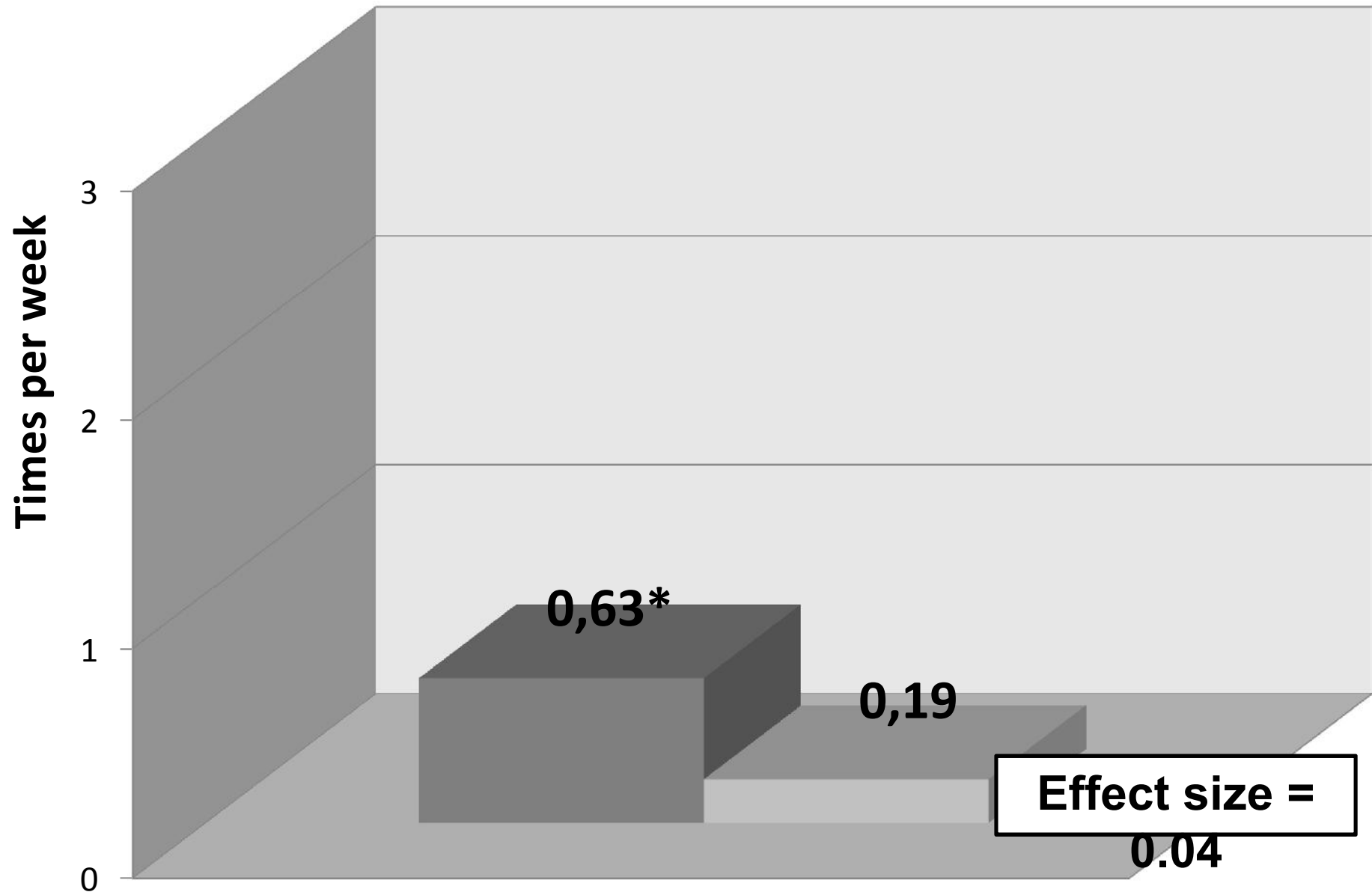


[$F(3, 90) = 23.56, p < .001, \eta^2 = .38$]

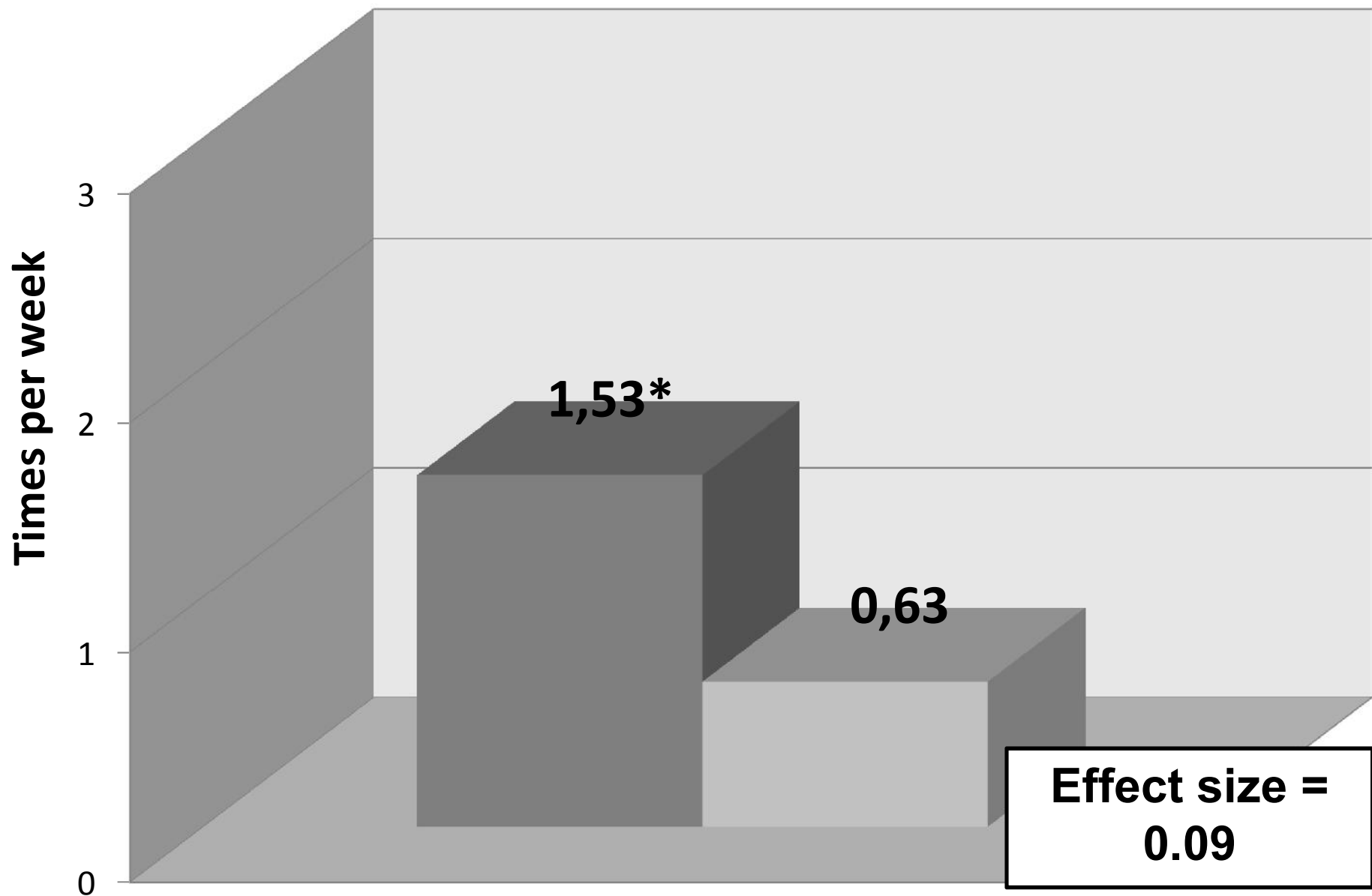
Frequency of participation during intervention



Participation in moderate exercise after termination of intervention



Participation in mild exercise after termination of intervention



Amotivation toward exercise

- Outcome beliefs
- Capacity beliefs
- Effort beliefs
- Value beliefs



Amotivation Toward Exercise Scale [ATES]
Vlachopoulos & Gigoudi (2008) *J of Aging and Physical Activity*

Amotivation Toward Exercise

Outcome amotivation beliefs

Why don't you exercise?

«Because I am absolutely convinced that exercise will not have any positive effect on me»

Amotivation Toward Exercise

Capacity amotivation beliefs

Why don't you exercise?

«Because I am absolutely convinced that I will not manage to cope with the requirements of an exercise program»

Amotivation Toward Exercise

Effort amotivation beliefs

Why don't you exercise?

«Because I do not want at all to try to attend regularly an exercise program»

Amotivation Toward Exercise

Value amotivation beliefs

Why don't you exercise?

«Because I believe that exercise is not important at all»

The relationship of multidimensional exercise amotivation beliefs with exercise perceived competence, attitude toward exercise, and intention to exercise

Table 2 Standardized Beta Regression Coefficients From the Prediction of External Variables by Amotivation Toward Exercise Scale Subscales

Amotivation subscale	Perceived competence	Attitude toward exercise	Intention to exercise
Outcome beliefs	-.01	-.35*	-.77*
Capacity beliefs	-.83*	-.45*	.06
Effort beliefs	.04	-.05	-.39*
Value beliefs	.06	-.37*	.04

* $p < .05$.



Vlachopoulos & Gigoudi (2008)
J. Aging Phys. Act.

Amotivation Toward Exercise

Task characteristics amotivation beliefs

Why don't you exercise?

«Because I find exercise really boring»

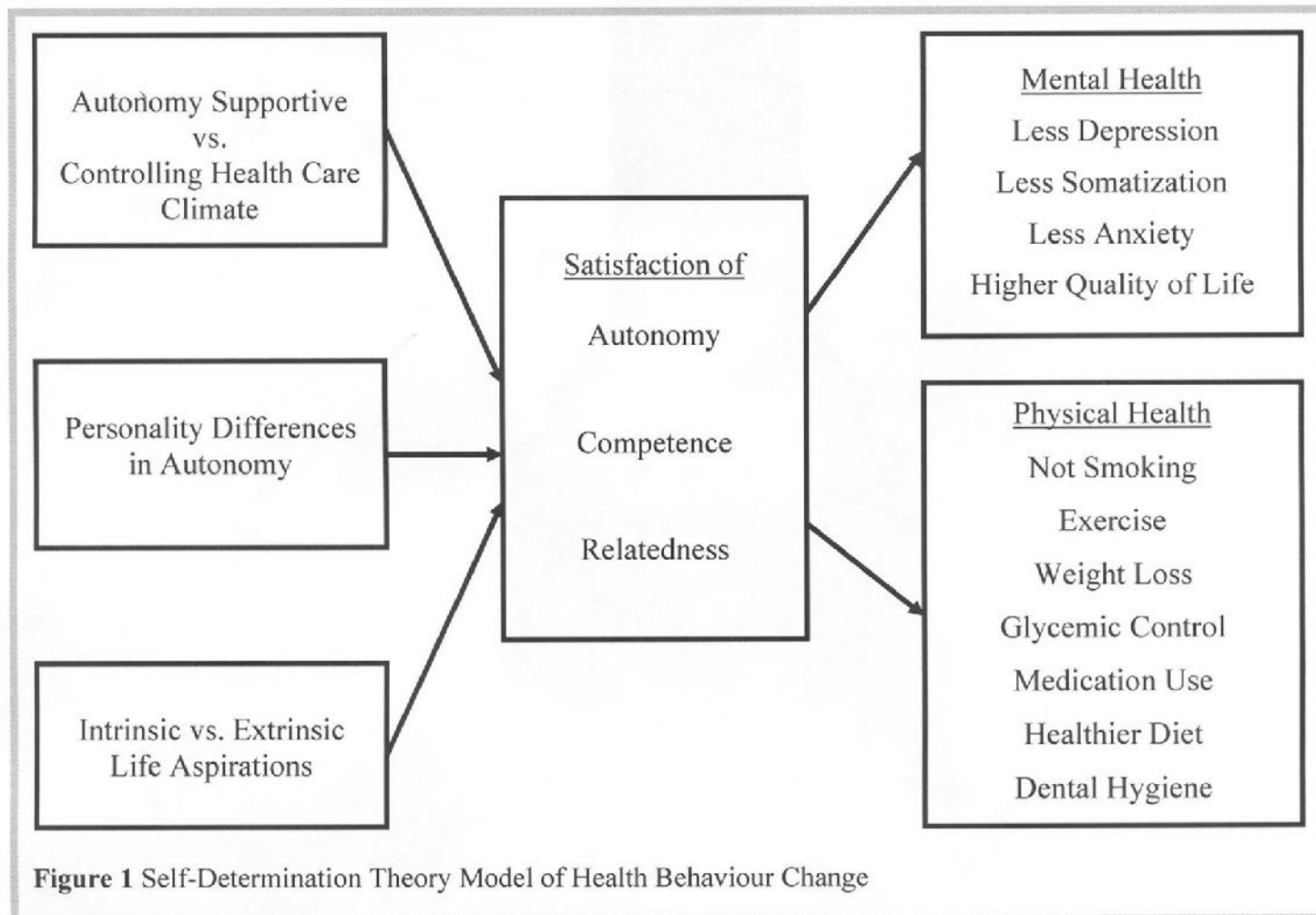
*(Amotivation Toward Exercise Scale - 2 [ATES-2]:
Vlachopoulos et al. 2010)*



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Facilitating health-behaviour change and its maintenance: The SDT perspective *(Ryan et al., 2008)*





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