

■ Table 27.1 ■

Measures Assessing Achievement Motivation Processes

Variable or construct	Measure or tool	Dimension or characteristic	Source	Website
Explicit need for achievement	Personality Research Form (PRF)	Achievement subscale, 16 true–false items	Jackson (1994)	www.sigmaassessmentsystems.com/assessments/prf.asp
Explicit need for achievement	Work and Family Orientation Questionnaire (WOFO)	Work and mastery scales, 14 items with 5-point response scale	Helmreich & Spence (1978); Spence & Helmreich (1983)	None
Explicit fear of failure	Performance Failure Appraisal Inventory (PFAI)	Fear of failure (higher-order factor) and five related (lower-order) beliefs about aversive consequences of failure, 25-item long form and 5-item short form with 5-point response scale	Conroy (2001); Conroy, Willow, & Metzler (2002)	None
Task and ego goal orientations	Task and Ego Orientation in Sport Questionnaire (TEOSQ)	Task and ego orientation scales, 13 items with 5-point response scale	Duda & Nicholls (1992)	None
Task and ego goal orientations	Perceptions of Success Questionnaire (POSQ)	Task and ego orientation scales, 12 items with 5-point response scale	Roberts, Treasure, & Balague (1998)	None
2 × 2 achievement goals in sport	Achievement Goal Questionnaire for Sport (AGQ-S)	Mastery-approach, mastery-avoidance, performance-approach, and performance-avoidance scales, 12 items with 7-point response scale	Conroy, Elliot, & Hofer (2003)	None